

QTS Realty Trust

GRESB Real Estate Assessment 2020

SUBMITTED: 31 Jul 2020 10:29:14pm Fri UTC

Scorecards

Standing Investment



Rankings



GRESB Model

The 2020 GRESB Assessment structure fundamentally changed, establishing a new baseline for measuring Performance. This affects the comparability of benchmark scores with previous years. Please refer to the <u>Results Communication to Stakeholders</u> for guidance on interpreting the 2020 results.



ESG Breakdown





Trend



Theoretical score

Methodology: this is an estimate that does not take into account changes to validation requirements or indicator specific scoring methodology.

The 2020 GRESB Assessment structure fundamentally changed, establishing a new baseline for measuring Performance. The split between Management and Performance components brings a stronger focus on consistent data collection and reporting.

GRESB advises against a direct comparison between 2020 GRESB Scores and prior year results. Changes to the 2020 Assessment produced inconsistent impacts regardless of geographic region, property type or investment strategy. Most participants experienced score shifts ranging +/- 4 points. A small number of participants experienced greater point swings, typically driven by shifts in portfolio structure rather than performance issues. Compounding the structural changes, Covid-19 negatively impacted data collection efforts across the industry, with disproportionate impact on certain regions and property types. Objective comparison between years is therefore not possible.

GRESB calculated a 2020 Theoretical Score to support the interpretation of this year's results, providing insight into the impact of the Assessment restructuring on a participant's results. This score provides an "estimate" based on the Indicator and Aspect weights compared to past year's. This year-on-year context will only be provided in 2020 GRESB Benchmark Reports. The goal of the Theoretical Score is to demonstrate the movement due to structural changes between the 2020 Benchmark and the 2019 Benchmark. It is not directly comparable with the 2019 GRESB Score and should only be used for directional guidance. This 2020 Theoretical Score calculation does not take into account 1) indicators removed from the 2020 GRESB Real Estate Assessment; 2) changes in score weightings of elements within an indicator (e.g. Data coverage weight within Energy consumption score), 3) changes in portfolio asset count or structure; 4) benchmarking at a more granular level within property types; or 5) updates to validation requirements.

Aspects, Strengths & Opportunities



MANAGEMENT COMPONENT

Benchmark group: Americas | Listed (81 entities)

Aspect Number of points	Weight in Component	Weight in GRESB Score	Points Obtained	Benchmark Average	Ве	nchmark Dis	tribution	
<u>Ω</u> Leadership <u>ΩΩ</u> 7 points	23.33%	7%	7	5.8	28-	25 50	75	100%
Policies 4.5 points	15%	4.5%	4.5	4.15	57-	25 50	75	100%
Reporting 3.5 points	11.67%	3.5%	3.5	2.89	52-	25 50	□ 75	100%
Risk Management 5 points	16.67%	5%	4.67	4.02	40	25 50	75	100%
Stakeholder Engagement 10 points	33.33%	10%	9.06	7.7	20	25 50	♦ E	100%

PERFORMANCE COMPONENT

Benchmark group: United States of America | Technology/Science (6 entities)

Aspect	Weight in	Weight in GRESB	Points	Benchmark	
Number of points	Component	Score	Obtained	Average	Benchmark Distribution
Risk Assessment 9 points	12.86%	9%	6.03	5.83	3 0 25 50 75 10
Targets 2 points	2.86%	2%	2	1	3 0 25 50 75 10
Tenants & Community 11 points	15.71%	11%	10.81	7.29	25 50 75 10
Energy 14 points	20%	14%	10.33	8.27	3 0 25 50 75 10
GHG D 7 points	10%	7%	6.75	4.09	2
Water 7 points	10%	7%	4.25	3.79	3 0 25 50 75 11
Waste 4 points	5.71%	4%	3.69	2.41	0 25 50 75 11
Data Monitoring & Review 5.5 points	7.86%	5.5%	1.83	2.47	2
Building Certifications 10.5 points	15%	10.5%	5.45	5.1	2

Entity & Peer Group Characteristics

This Entity	
Geography:	United States of America
Sector:	Technology/Science
Legal Status:	Listed
Total GAV:	\$3.22 Billion
Reporting Period:	Calendar Year
Peer Group (6 entities)	
Peer Group Geography:	United States of America
Peer Group Sector:	Technology/Science
Legal Status:	Listed, Non-listed
Average GAV:	\$8.22 Billion

Regional allocation of assets	98% United States 2% Netherlands	95% United States 2% United Kingdom < 1% Netherlands < 1% Singapore < 1% Canada < 1% Japan < 1% Ireland < 1% Australia < 1% Hong Kong < 1% Germany < 1% France < 1% China < 1% Switzerland
Sector allocation of assets	99% Technology/Science: Data Center < 1% Office: Corporate < 1% Industrial: Distribution Warehouse	60% Technology/Science: Data Center 35% Technology/Science: Laboratory/Life Sciences 4% Office: Other < 1% Office: Corporate < 1% Other: Parking (Indoors) < 1% Industrial: Distribution Warehouse < 1% Retail: Restaurants/Bars < 1% Retail: Other
Control	100% Landlord controlled 0% Tenant controlled	82% Landlord controlled 18% Tenant controlled
Peer Group Constituents		

Digital Realty

QTS Realty Trust

GI Partners

Switch Inc.

Validation

Alexandria Real Estate Equities, Inc.

Longfellow Real Estate Partners, LLC

	GRESB Validation
Automatic	Automatic validation is integrated into the portal as participants fill out their Assessments, and consists of errors and warnings displayed in the portal to ensure that Assessment submissions are complete and accurate.
Manual	Manual validation takes place after submission, and consists of document and text review to check that the answers provided in Assessment are supported by sufficient evidence. The manual validation process reviews the content of all Assessment submissions for accuracy and consistency.
Boundaries	The evidence provided in Performance R1.1 Reporting Characteristics is reviewed for a subset of participants to confirm that all direct real estate assets held by the reporting entity during the reporting year are included in the reporting boundaries. Not selected
	Asset-level Data Validation
Logic Checks	There is a comprehensive set of validation rules implemented for asset-level reporting. These rules consist of logical checks on the relationships between different data fields in the Asset Portal. These errors appear in red around the relevant fields in the Asset Portal Data Editor, along with a message explaining the error. Participants cannot aggregate their asset data to the portfo level, and therefore cannot submit their Performance Component, until all validation errors are resolved.
Outlier Detection	Based on statistical modelling, GRESB identifies outliers in reported performance data for selected indicators in the Real Estate Performance Component. This analysis is performed to ensure that all participating entities included in the benchmarking and scoring process are compared based on a fair, quality-controlled dataset.

			Evidence	Manual Valid	ation	
P01	P02	P03	RM1	SE2.1	DD1	Annual Report Sustainability Report Integrated Report
TC2.1	MR1	MR2	MR3	MR4	KPI	Corporate Website Reporting to Investors Other Disclosure
				P01 P02 P03 RM1	P01 P02 P03 RM1 SE2.1	RP1

		Manual Validation Decisions - Excluding Accepted Answers
Evidence		
Indicator	Decision	Reason(s):
SE2.1	Partially accepted	Cannot confirm the nature of the survey (internal/external)
Other Ans	swers	
Indicator	Decision	Other answer provided:
SE3.2	Not accepted	Employee Assistance Programs - The Employee Assistance Program is a 24/7 resource that provides confidential and experienced help for employees dealing with issues that impact their personal and professional lives. This is an employee initiated assistance program.

Reporting Boundaries

Additional context on reporting boundaries

The attached upload accurately represents the standing investments of the QTS Realty Trust portfolio at the close of the 2019 reporting period. QTS Realty Trust is part of a Joint Venture with Alinda Capital Partners on Manassas Data Center with 50% ownership. We have reported on the whole building, as QTS has full operational and management control of the asset.

Evidence provided (but not shared with investors)

Scorecards

Development



Rankings



GRESB Model

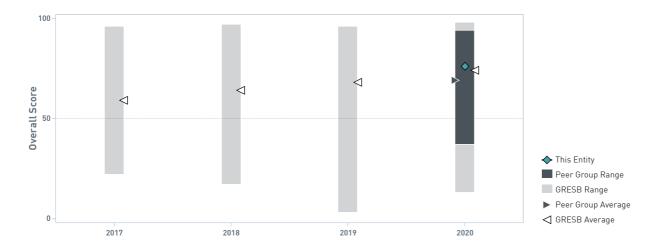
The 2020 GRESB Assessment structure fundamentally changed, establishing a new baseline for measuring Performance. This affects the comparability of benchmark scores with previous years. Please refer to the <u>Results Communication to Stakeholders</u> for guidance on interpreting the 2020 results.



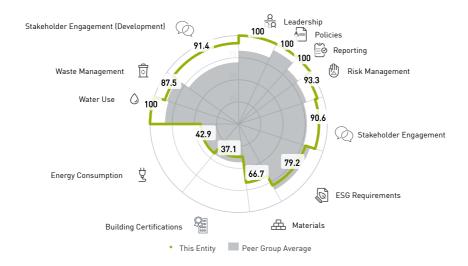
ESG Breakdown



Trend



Aspects, Strengths & Opportunities



MANAGEMENT COMPONENT

Benchmark group: Americas | Listed (81 entities)

Aspect Number of points	Weight in Component	Weight in GRESB Score	Points Obtained	Benchmark Average	Benchmark Distribution
Ω Leadership ΩΩ 7 points	23.33%	7%	7	5.8	28 0 25 50 75 106
Policies 4.5 points	15%	4.5%	4.5	4.15	57 50 75 100
Reporting 3.5 points	11.67%	3.5%	3.5	2.89	52 ₇

Aspect Number of points	Weight in Component	Weight in GRESB Score	Points Obtained	Benchmark Average	Benchmark Distribution
Risk Management 5 points	16.67%	5%	4.67	4.02	0 25 50 75 100%
Stakeholder Engagement 10 points	33.33%	10%	9.06	7.7	207

DEVELOPMENT COMPONENT

Benchmark group: United States of America | Listed (34 entities)

benefitial k group. Officed States of					
Aspect Number of points	Weight in Component	Weight in GRESB Score	Points Obtained	Benchmark Average	Benchmark Distribution
ESG Requirements 12 points	17.14%	12%	9.5	10.17	0 25 50 75 100%
Materials 6 points	8.57%	6%	4	3.37	0 25 50 75 100%
Building Certifications 13 points	18.57%	13%	4.82	5.63	7
Energy Consumption 14 points	20%	14%	6	5.8	0 25 50 75 100%
Water Use 5 points	7.14%	5%	5	4.15	0 25 50 75 100%
Waste Management 5 points	7.14%	5%	4.38	4.25	0 25 50 75 100%
Stakeholder Engagement 15 points	21.43%	15%	13.71	10.47	5 0 25 50 75 105%

Entity & Peer Group Characteristics

This Entity	
Geography:	United States of America
Sector:	Technology/Science
Legal Status:	Listed
Total GAV:	\$3.22 Billion
Reporting Period:	Calendar Year
Peer Group (34 entities)	
Peer Group Geography:	United States of America
Legal Status:	Listed
Average GAV:	\$15.1 Billion

Regional allocation of assets

100% United States

100% United States

100% United States

100% Technology/Science: Data Center

23% Office: Corporate

21% Residential: Multi-Family 18% Retail: Retail Centers

8% Industrial: Distribution Warehouse 7% Technology/Science: Data Center

7% Office: Medical Office

6% Technology/Science: Laboratory/Life Sciences

4% Office: Other 3% Other: Self-Storage

1% Healthcare: Senior Homes
< 1% Residential: Family Homes

< 1% Retail: High Street

< 1% Retail: Restaurants/Bars

< 1% Mixed use: Office/Retail

< 1% Healthcare: Healthcare Center

Peer Group Constituents

Acadia Realty Trust Aimco Alexandria Real Estate Equities, Inc.

American Assets Trust Inc. AvalonBay Communities, Inc. Boston Properties

Brandywine Realty Trust Brixmor Property Group Brookfield Property REIT

Camden Property Trust Corporate Office Properties Trust Cousins Properties Incorporated

Duke Realty Corp Equity Residential Extra Space Storage Inc.

Federal Realty Investment Trust First Industrial Realty Trust, Inc. Granite REIT

Healthcare Realty Trust Incorporated Healthcare Trust of America, Inc Healthpeak Properties, Inc.

Highwoods Properties HudsonPacificProperties, INC. JBG SMITH

Kilroy Realty Corporation Mid-America Apartment Communities, Inc. QTS Realty Trust

Regency Centers Corporation Simon Property Group, Inc. Switch Inc.

Taubman UDR, Inc. Ventas, Inc.

Washington Real Estate Investment Trust

Validation

	GRESB Validation
Automatic	Automatic validation is integrated into the portal as participants fill out their Assessments, and consists of errors and warnings displayed in the portal to ensure that Assessment submissions are complete and accurate.
Manual	Manual validation takes place after submission, and consists of document and text review to check that the answers provided in Assessment are supported by sufficient evidence. The manual validation process reviews the content of all Assessment submissions for accuracy and consistency.
	Asset-level Data Validation
Logic Checks	There is a comprehensive set of validation rules implemented for asset-level reporting. These rules consist of logical checks on the relationships between different data fields in the Asset Portal. These errors appear in red around the relevant fields in the Asset Portal Data Editor, along with a message explaining the error. Participants cannot aggregate their asset data to the portfolio level, and therefore cannot submit their Performance Component, until all validation errors are resolved.
Outlier Detection	Based on statistical modelling, GRESB identifies outliers in reported performance data for selected indicators in the Real Estate Performance Component. This analysis is performed to ensure that all participating entities included in the benchmarking and scoring process are compared based on a fair, quality-controlled dataset.

Evidence Manual Validation							
LE6	P01	P02	P03	RM1	SE2.1	RP1	Annual Report Sustainability Report Integrated Report
SE5	DRE1	DMA1	DEN1	DWT1	DSE5.2	KPI	Corporate Website Reporting to Investors Other Disclosure

		Manual Validation Decisions - Excluding Accepted Answers		
Evidence				
Indicator	Decision	Reason(s):		
SE2.1	Partially accepted	Cannot confirm the nature of the survey (internal/external)		
DRE1	Partially accepted	Does not support some of the selected issues		
Other Answers				
Indicator	Decision	Other answer provided:		
SE3.2	Not accepted	Employee Assistance Programs - The Employee Assistance Program is a 24/7 resource that provides confidential and experienced help for employees dealing with issues that impact their personal and professional lives. This is an employee initiated assistance program.		

Management

Management

		_	Score	Score	
	Aspect Indicators	Score Max	Entity (p)	Benchmark (p)	Strengths & Opportunities
<u>Ω</u>	Leadership	7p 23.33%	7	5.8	N/A
LE1	ESG leadership commitments			Not scored	
LE2	ESG Objectives	1	1	0.96	14% of peers scored lower
LE3	Individual responsible for ESG	2	2	1.9	11% of peers scored lower
LE4	ESG taskforce/committee	1	1	0.96	11% of peers scored lower
LE5	ESG senior decision-maker	1	1	0.99	1% of peers scored lower
LE6	Personnel ESG performance targets	2	2	0.99	70% of peers scored lower
	Policies	4.5p 15%	4.5	4.15	N/A
P01	Policy on anvironmental issues	1.5	1.5	1.24	27% of peers scored lower
P02	Policy on environmental issues Policy on social issues	1.5	1.5	1.47	3% of peers scored lower
P03	Policy on governance issues	1.5	1.5	1.44	9% of peers scored lower
	Reporting	3.5p 11.67%	3.5	2.89	N/A
RP1	ESG reporting	3.5	3.5	2.89	35% of peers scored lower
RP2.1	ESG incident monitoring			Not scored	
RP2.2	ESG incident ocurrences			Not scored	
	Risk Management	5p 16.67%	4.67	4.02	N/A
RM1	Environmental Management System (EMS)	2	1.67	1.17	38% of peers scored lower
RM2	Process to implement governance policies	0.5	0.5	0.5	1% of peers scored lower
RM3.1	Social risk assessments	0.5	0.5	0.46	12% of peers scored lower
RM3.2	Governance risk assessments	0.5	0.5	0.46	20% of peers scored lower
RM4	ESG due diligence for new acquisitions	1.5	1.5	1.43	7% of peers scored lower
	Stakeholder Engagement	10p 33.33%	9.06	7.7	N/A
SE1	Employee training	1	1	0.87	44% of peers scored lower
SE2.1	Employee satisfaction survey	1	0.5	0.61	62% of peers scored higher
SE2.2	Employee engagement program	1	1	0.74	25% of peers scored lower
SE3.1	Employee health & well-being program	0.75	0.56	0.61	61% of peers scored higher
SE3.2	Employee health & well-being measures	1.25	1.25	1.04	35% of peers scored lower
SE4	Employee safety indicators	0.5	0.5	0.44	18% of peers scored lower
SE5	Inclusion and diversity	0.5	0.5	0.33	64% of peers scored lower
SE6	Supply chain engagement program	1.5	1.25	1.12	53% of peers scored higher
SE7.1	Monitoring property/asset managers	1	1	0.82	19% of peers scored lower
SE7.2 SE8	Monitoring external suppliers/service providers Stakeholder grievance process	1 0.5	1 0.5	0.65 0.48	38% of peers scored lower 13% of peers scored lower
JE0	Stakeholder grievance process	0.0	0.0	0.40	13 % of peers scored tower

ESG Commitments and Objectives

This aspect evaluates how the entity integrates ESG into its overall business strategy. The purpose of this section is to (1) identify public ESG commitments made by the entity, (2) identify who is responsible for managing ESG issues and has decision-making authority, (3) communicate to investors how the entity structures management of ESG issues, and (4) determine how ESG is embedded into the entity.

ESG leadership commitments

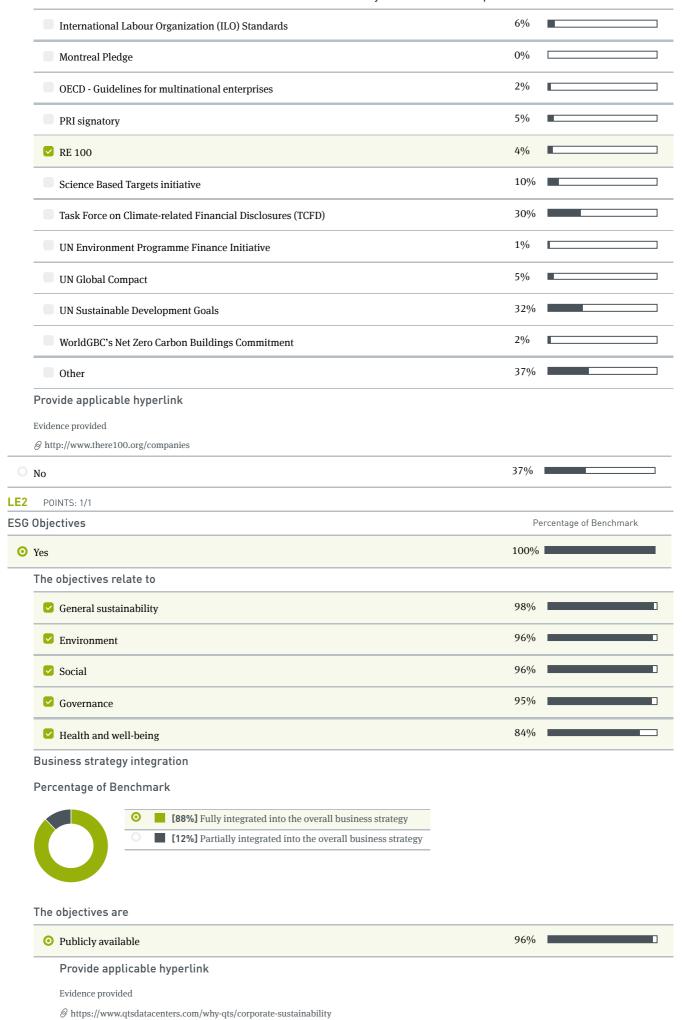
Percentage of Benchmark

Yes

ESG leadership standards and principles

Climate Action 100+

Global Investor Coalition on Climate Change (including AIGCC, Ceres, IGCC, IIGCC)



Not publicly available

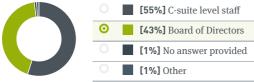
4%

Communicate the objectives and explain how they are integrated into the overall business strategy (maximum 250 words)

At QTS, sustainability is an embedded component of our long-term vision and core business philosophy. As evidenced by our Powered by People approach, we believe that how we deliver our services is just as important as what is delivered. This means caring for and improving the lives of current and future employees, customers, investors and community members, and taking equal care of the environment and natural resources we all share. Our commitment to environmental sustainability, social accountability, and corporate governance rooted in sound and trusted core values has never wavered, and this is demonstrated through ESG transparency and data-backed performance. In addition, QTS has a Sustainability Leadership Team, tasked with leading ESG initiatives across the company. The team reports to the CEO and Board of Directors, is led by the Vice President of Energy and Sustainability and is comprised of members across many diverse departments.

O No	0%
ESG Decision Making	
LE3 POINTS: 2/2	
Individual responsible for ESG	Percentage of Benchmark
O Yes	99%
The individual(s) is/are	
✓ Dedicated employee(s) for whom ESG is the core responsibility	77%
✓ Employee(s) for whom ESG is among their responsibilities	93%
External consultants/manager	62%
Investment partners (co-investors/JV partners)	2%
O No	1%
LE4 POINTS: 1/1	
ESG taskforce/committee	Percentage of Benchmark
O Yes	100%
Members of the taskforce or committee	
☑ Board of Directors	47%
✓ C-suite level staff	90%
Investment Committee	33%
Fund/portfolio managers	41%
Asset managers	70%
ESG portfolio manager	32%
Investment analysts	25%
✓ Dedicated staff on ESG issues	67%
 External managers or service providers 	46%
✓ Investor relations	75%
Other	62%
O No	0%
LE5 POINTS: 1/1	
ESG senior decision-maker	Percentage of Benchmark

Percentage of Benchmark



Process of informing the most senior decision-maker

Chad Williams is the Chief Executive Officer at QTS, and oversees the Sustainability Leadership team, which is responsible for leading and implementing ESG initiatives across the company. In addition to overseeing the Sustainability Leadership Team, Chad presides as Chairmen of the QTS Board of Directors. As Chairmen of the Board, Chad is involved with key functions such as informed oversight of QTS' risk management process and corporate governance structure.

O No		1%
LE6 POINTS: 2	2/2	
Personnel ESO	S performance targets	Percentage of Benchmark
O Yes		77%
Predeter	mined consequences	
• Yes		73%
	Financial consequences	70%
	Personnel to whom these factors apply	
	☑ Board of Directors	14%
	☑ C-suite level staff	58%
	Investment Committee	6%
	Fund/portfolio managers	16%
	Asset managers	30%
	SG portfolio manager	20%
	Investment analysts	2%
	☑ Dedicated staff on ESG issues	52%
	External managers or service providers	11%
	✓ Investor relations	22%
	All employees	21%
	Other	26%
	Non-financial consequences	58%
	Personnel to whom these factors apply	
	Board of Directors	16%
	✓ C-suite level staff	46%

	Investment Committee	5%	
	Fund/portfolio managers	14%	
	✓ Asset managers	27%	
	✓ ESG portfolio manager	17%	
	Investment analysts	5%	
	✓ Dedicated staff on ESG issues	42%	
	External managers or service providers	11%	
	✓ Investor relations	22%	
	All employees	21%	
	Other	21%	
O No		4%	
Provide a	pplicable evidence		
Evidence pro	vided (but not shared with investors)		[ACCEPTED]
No		23%	

ESG Policies

This aspect confirms the existence and scope of the entity's policies that address environmental, social, and governance issues.

y on environmental issues	Percentage of Benchmark
Yes	94%
Environmental issues included	
☑ Biodiversity and habitat	44%
✓ Climate/climate change adaptation	64%
Energy consumption	90%
✓ Greenhouse gas emissions	81%
Indoor environmental quality	54%
Material sourcing	58%
✓ Pollution prevention	44%
✓ Renewable energy	48%
✓ Resilience to catastrophe/disaster	69%
Sustainable procurement	62%
✓ Waste management	85%
✓ Water consumption	90%

Other

27%

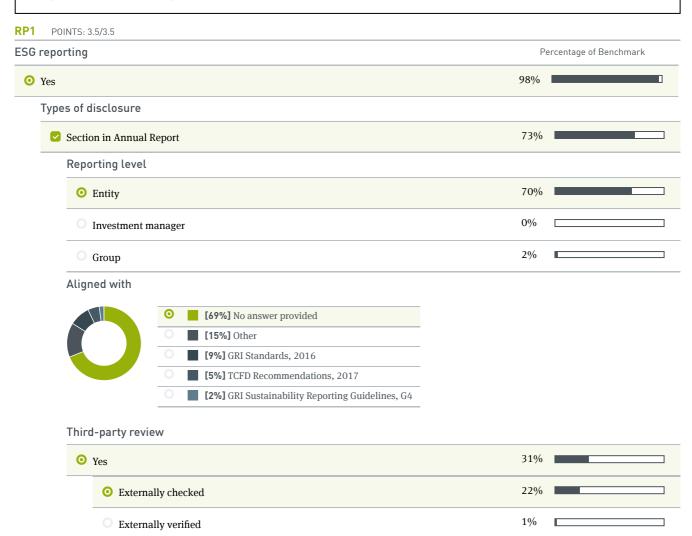
Provide applicable evidence

	Evidence provided (but not shared with investors)	[ACCEPTED]
	No	6%
P02	POINTS: 1.5/1.5	
Polic	cy on social issues	Percentage of Benchmark
O	Yes	100%
	Social issues included	
	✓ Child labor	79%
	✓ Community development	60%
	✓ Customer satisfaction	59%
	✓ Employee engagement	88%
	✓ Employee health & well-being	95%
	✓ Employee remuneration	75%
	✓ Forced or compulsory labor	78%
	✓ Freedom of association	46%
	✓ Health and safety: community	49%
	✓ Health and safety: contractors	64%
	✓ Health and safety: employees	100%
	✓ Health and safety: tenants/customers	83%
	✓ Human rights	83%
	✓ Inclusion and diversity	94%
	✓ Labor standards and working conditions	85%
	✓ Social enterprise partnering	26%
	✓ Stakeholder relations	84%
	Other	21%
	Provide applicable evidence	
	Evidence provided (but not shared with investors)	[ACCEPTED]
0	No	0%
P03	POINTS: 1.5/1.5	
Polic	cy on governance issues	Percentage of Benchmark
	Yes	100%
	Governance issues included	
	✓ Bribery and corruption	100%
	✓ Cybersecurity	91%
	✓ Data protection and privacy	99%

✓ Executive compensation	93%	
✓ Fiduciary duty	84%	
✓ Fraud	99%	
Political contributions	84%	
Shareholder rights	90%	
✓ Other	42%	
Whistleblower Protections [ACCEPTED]		
Provide applicable evidence		
Evidence provided (but not shared with investors)		[ACCEPTED]
No	0%	

ESG Disclosure

Institutional investors and other shareholders are primary drivers for greater sustainability reporting and disclosure among investable entities. Real estate companies and managers share how ESG management practices performance impacts the business through formal disclosure mechanisms. This aspect evaluates how the entity communicates its ESG actions and/or performance.



Provide applicable evidence

O No

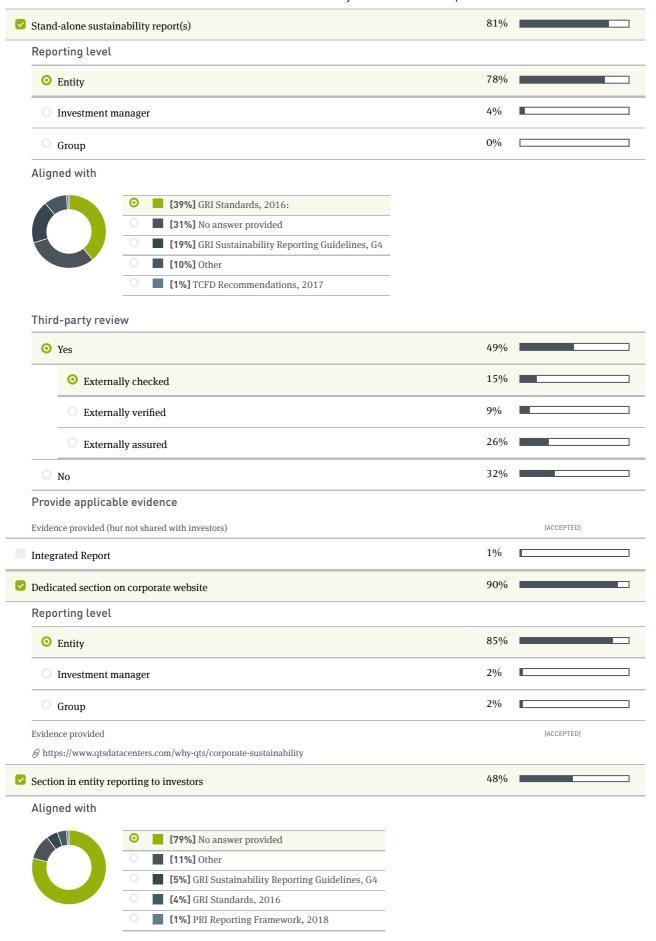
Evidence provided (but not shared with investors)

Externally assured

[ACCEPTED]

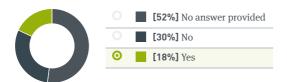
7%

42%



Third-party review

Percentage of Benchmark



Provide applicable evidence

Evidence provided (but not shared with investors) [ACCEPTED] 19% Other ISS-Oekom 2018 disclosure response; ECO Vadis Submission [ACCEPTED] Reporting level Entity 16% Investment manager 0% Group Aligned with [88%] No answer provided [6%] Other: ISS-Oekom, Eco Vadis[ACCEPTED] [3%] GRI Standards, 2016 [2%] PRI Reporting Framework, 2018 [1%] TCFD Recommendations, 2017

Third-party review



ESG Incident Monitoring

RP2.1 Not scored

NI Z. I NOT SCOTED		
ESG incident monitoring	Percentage of Benchmark	
• Yes	90%	
Stakeholders covered		
Clients/Customers	62%	
Community/Public	73%	
Contractors	54%	
☑ Employees	80%	

69%
42%
/.
49%
21%

Process for communicating ESG-related incidents

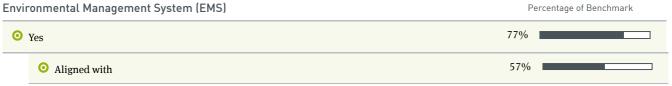
Operations leaders at QTS meet weekly to review ESG-related best practices and incidents. Additionally, QTS adheres to a Code of Business Conduct and Ethics, which applies to directors, officers and employees. The Code of Business conduct and Ethics aims to deter wrongdoing and promote honest and ethical conduct; full, fair, accurate, timely and understandable public disclosures; regulatory compliance; and accountability for adherence to this code. QTS provides employees with numerous outlets for reporting potential violations of the Code of Business Conduct, including an Ethics hotline, which grants employees anonymity and confidentiality when they are reporting.

O No	10%
RP2.2 Not scored	
ESG incident ocurrences	Percentage of Benchmark
O Yes	0%
O No	100%

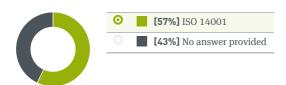
Risk Management

This aspect evaluates the processes used by the entity to support ESG implementation and investigates the steps undertaken to recognize and prevent material ESG related risks.





Percentage of Benchmark



Third-party certified using	10%
The EMS is not aligned with a standard nor certified externally	10%
Provide applicable evidence	
Evidence provided (but not shared with investors)	[ACCEPTED]
No	23%
12 POINTS: 0.5/0.5	

Process to implement governance policies Percentage of Benchmark 100% ▮ Yes

Systems and procedures used

Compliance linked to employee remuneration

58%

21/85

☑ Dedicated help desks, focal points, ombudsman, hotlines	85%	
Disciplinary actions in case of breach, i.e. warning, dismissal, zero tolerance policy	98%	
Employee performance appraisal systems integrate compliance with codes of conduct	72%	
✓ Investment due diligence process	94%	
Responsibilities, accountabilities and reporting lines are systematically defined in all divisions and group companies	74%	
✓ Training related to governance risks for employees	95%	
Regular follow-ups	91%	
When an employee joins the organization	93%	
✓ Whistle-blower mechanism	100%	
Other	7%	
бо	0%	
ot applicable	0%	

Risk Assessments

RM3.1 POINTS: 0.5/0.5

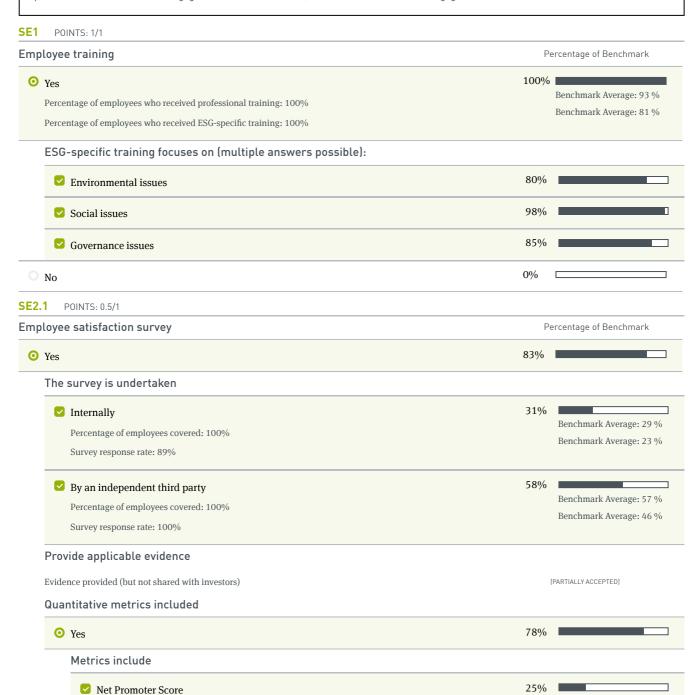
ocial risk assessments	Percentage of Benchmark
O Yes	96%
Issues included	
✓ Child labor	52%
✓ Community development	51%
✓ Controversies linked to social enterprise partnering	15%
✓ Customer satisfaction	79%
	85%
✓ Employee health & well-being	86%
✓ Forced or compulsory labor	47%
✓ Freedom of association	33%
✓ Health and safety: community	44%
✓ Health and safety: contractors	57%
✓ Health and safety: employees	89%
✓ Health and safety: tenants/customers	70%
Health and safety: supply chain (beyond tier 1 suppliers and contractors)	20%
✓ Human rights	54%
✓ Inclusion and diversity	83%

1241202	2020 QTS Realty Trust. Benchmark Report		
	☑ Labor standards and working conditions	60%	
	Stakeholder relations	65%	
	Other	6%	
0	No	4%	
RM3.	2 POINTS: 0.5/0.5		
Gove	rnance risk assessments	Р	ercentage of Benchmark
0	Yes	99%	1
	Issues included		
	☑ Bribery and corruption	89%	
	○ Cybersecurity	95%	
	Data protection and privacy	95%	
	Executive compensation	94%	
	✓ Fiduciary duty	72%	
	▽ Fraud	81%	
	Political contributions	62%	
	Shareholder rights	84%	
	Other	10%	
	No	1%	
RM4	POINTS: 1.5/1.5		
ESG	due diligence for new acquisitions	P	ercentage of Benchmark
0		98%	
	Issues included		
	☑ Biodiversity and habitat	40%	
	☑ Building safety	95%	-
	Climate/Climate change adaptation	63%	
	Compliance with regulatory requirements	98%	
	○ Contaminated land	95%	
	☑ Energy efficiency	88%	
	☑ Energy supply	79%	
	Flooding	94%	-
	☑ GHG emissions	56%	
	✓ Health and well-being	68%	
	☑ Indoor environmental quality	84%	
	Natural hazards	89%	

✓ Socio-economic	70%
✓ Transportation	79%
✓ Waste management	78%
✓ Water efficiency	78%
✓ Water supply	78%
Other	17%
O No	1%
Not applicable	1%

Employees

Improving the sustainability performance of a real estate portfolio requires dedicated resources, a commitment from senior management and tools for measurement/management of resource consumption. It also requires the cooperation of other stakeholders, including employees and suppliers. This aspect identifies actions taken to engage with those stakeholders, as well as the nature of the engagement.



/24/2021	2020 QTS Realty Trust: Benchmark Report		
	Overall satisfaction score	69%	
	Other	28%	
C	No	5%	
O No		17%	
SE2.2	POINTS: 1/1		
Employe	ee engagement program	Percentage of Benchmark	
• Yes		83%	
Pro	ogram elements		
•	Planning and preparation for engagement	70%	
·	Development of action plan	81%	
·	Implementation	73%	
·	Training	70%	
₩	Program review and evaluation	69%	
•	Feedback sessions with c-suite level staff	78%	
₹	Feedback sessions with separate teams/departments	79%	
·	Focus groups	53%	
	Other	7%	
O No		4%	
O Not	applicable	14%	
SE3.1	POINTS: 0.56/0.75		
Employe	ee health & well-being program	Percentage of Benchmark	
Yes		99%	
The	e program includes		
C.	Needs assessment	75%	
	Goal setting	72%	
C	Action	98%	
C	Monitoring	79%	
O No		1%	
SE3.2	POINTS: 1.25/1.25		
Employe	ee health & well-being measures	Percentage of Benchmark	
O Yes		96%	
Me	asures covered		
C	Needs assessment	73%	
	Monitoring employee health and well-being needs through		
	Employee surveys on health and well-being	64% Benchmark Average: 60 %	
4 //	Land 10000/2004 147045 to 2014 to 1014 to 1014		

21	2020 QTS Realty Trust: Benchmark Report		
	Percentage of employees: 100%		
	Physical and/or mental health checks Percentage of employees: 80%	56%	Benchmark Average: 46 %
•	Other Employee Assistance Programs - The Employee Assistance Program is a 24/7 [NOT ACCEPTED] resource that provides confidential and experienced help for employees dealing with issues that impact their personal and professional lives. This is an employee initiated assistance program. Percentage of employees: 100%	14%	Benchmark Average: 13 %
☑ Goa	ls address	73%	
	Mental health and well-being	65%	
~	Physical health and well-being	68%	
	Social health and well-being	59%	
	Other	7%	
✓ Hea	lth is promoted through	96%	
	Acoustic comfort	49%	
	Biophilic design	35%	
	Childcare facilities contributions	20%	
	Flexible working hours	75%	
	Healthy eating	85%	
	Humidity	44%	
	Illumination	53%	
	Inclusive design	68%	
	Indoor air quality	73%	
	Lighting controls and/or daylight	79%	
	Noise control	48%	
	Paid maternity leave in excess of legally required minimum	54%	
	Paid paternity leave in excess of legally required minimum	48%	
	Physical activity	89%	
	Physical and/or mental healthcare access	93%	_
	Social interaction and connection	88%	
	Thermal comfort	70%	
	Water quality	68%	
	Working from home arrangements	79%	
	Other	22%	
Out	comes are monitored by tracking	80%	
	10001		

Environmental quality	40%
Population experience and opinions	77%
Program performance	59%
Other	7%
No	2%
Not applicable	1%
4 POINTS: 0.5/0.5	
nployee safety indicators	Percentage of Benchmark
Yes	94%
Indicators monitored	
Work station and/or workplace checks	59%
✓ Absentee rate	47%
0.0055	
✓ Injury rate	77%
1.05	
☑ Lost day rate	69%
0.3	

The absentee rate is calculated by taking the total number of days missed in 2019 (the numerator) and dividing by the total days scheduled to be worked by all employees in 2019 (the denominator). The injury rate is calculated by taking the total number of instances of being injured in 2019 (the numerator) and dividing by the total hours worked by all employees in 2019 multiplied by 200,000 (the denominator). The lost day rate is calculated by taking the total number of days missed due to occupational accidents in 2019 (the numerator), and dividing by the total hours scheduled to be worked by the workforce in 2019 multiplied by 200,000 (the denominator)

O No	6%
SE5 POINTS: 0.5/0.5	
Inclusion and diversity	Percentage of Benchmark
O Yes	99%
☑ Diversity of governance bodies	96%
Diversity metrics	
Age group distribution	83%
⊘ Board tenure	90%
Gender pay gap	38%
✓ Gender ratio Women: 10% Men: 90%	94% Benchmark Average: 27 % Benchmark Average: 66 %
International background	27%

✓ Racial diversity	62%	
Socioeconomic background	9%	
Diversity of employees	94%	_
Diversity metrics		
✓ Age group distribution Under 30 years old: 10% Between 30 and 50 years old: 61% Over 50 years old: 29%	84%	Benchmark Average: 15 % Benchmark Average: 45 % Benchmark Average: 25 %
✓ Gender pay gap	48%	
✓ Gender ratio Women: 23% Men: 77%	91%	Benchmark Average: 43 % Benchmark Average: 48 %
International background	23%	
✓ Racial diversity	79%	
Socioeconomic background	7%	

Additional context

QTS' People Services team tracks the diversity metrics listed above for all employees at least annually. The technology sector presents a unique set of challenges and opportunities when it comes to diversity. The majority of the job applications QTS receives for technician and data center support roles come from men. This has had a negative impact on the overall gender makeup of the organization. In attempt to mitigate this discrepancy, QTS has poured additional time and resources into strengthening and expanding our diversity and inclusion practices in QTS data center operations, which is composed of full and part-time employees versus contracted employees. One of QTS' most exciting programs is the Women in Leadership (W.I.L.) initiatives which seeks to support and foster women at QTS and within the technology industry through discussion, education, and networking. QTS offers a curriculum track for QTS women, which is intended to have a broader impact on women in technology and to aid in closing the gender gap in our industry. QTS adhered to GRI Standard 405 when calculating the organizations diversity metrics.

 ${\tt QTS}~{\tt adhered}~{\tt to}~{\tt GRI}~{\tt Standard}~{\tt 405-1}~{\tt when}~{\tt determining}~{\tt company-wide}~{\tt diversity}~{\tt and}~{\tt inclusion}~{\tt metrics}.$

Provide applicable evidence

Evidence provided (but not shared with investors)

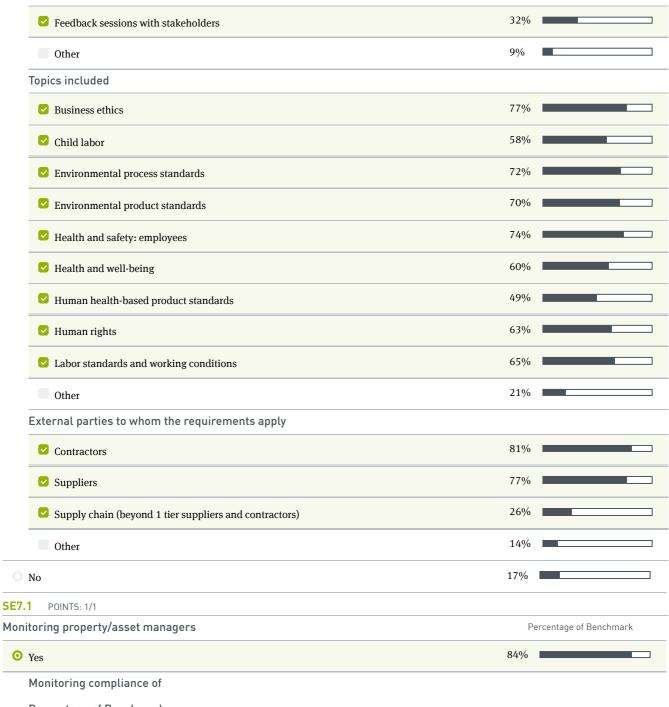
No

1%

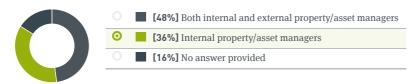
Suppliers

SE6 POINTS: 1.25/1.5

Supply chain engagement program	Percentage of Benchmark
⊙ Yes	83%
Program elements	
✓ Developing or applying ESG policies	73%
Planning and preparation for engagement	57%
Development of action plan	42%
Implementation of engagement plan	44%
Training	23%
Program review and evaluation	51%



Percentage of Benchmark



Methods used

Checks performed by independent third party	28%
Property/asset manager ESG training	78%
✓ Property/asset manager self-assessments	57%
☑ Regular meetings and/or checks performed by the entity's employees	81%
Require external property/asset managers' alignment with a professional standard	12%
Other	14%

·	·
O No	7%
O Not applicable	9%
E7.2 POINTS: 1/1	
onitoring external suppliers/service providers	Percentage of Benchmark
⊙ Yes	72%
Methods used	
Checks performed by an independent third party	27%
Regular meetings and/or checks performed by external property/asset managers	41%
Regular meetings and/or checks performed by the entity's employees	63%
Require supplier/service providers' alignment with a professional standard	31%
Supplier/service provider ESG training	19%
Supplier/service provider self-assessments	38%
Other	14%
O No	26%
O Not applicable	2%
E8 POINTS: 0.5/0.5	
takeholder grievance process	Percentage of Benchmark
O Yes	98%
Process characteristics	
Accessible and easy to understand	98%
Anonymous	93%
☑ Dialogue based	79%
Equitable & rights compatible	63%
✓ Improvement based	65%
✓ Legitimate & safe	95%
✓ Predictable	52%
Prohibitive against retaliation	91%
☑ Transparent	77%
Other	5%
The process applies to	
The process applies to Contractors	78%
Contractors	78%



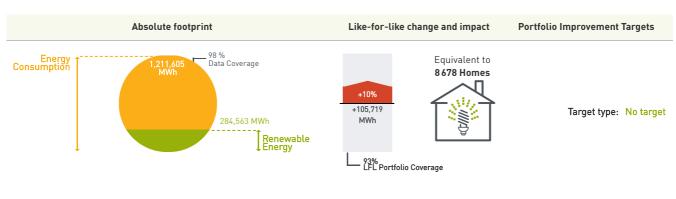
Performance

	Aspect Indicators	Score Max	Score Entity (p)	Score Benchmark (p)	Strengths & Opportunities
	Risk Assessment	9p 12.86%	6.03	5.83	N/A
RA1	Risk assessments performed on standing investments portfolio	3	3	2.5	16% of peers scored lower
RA2	Technical building assessments	3	0.53	0.87	50% of peers scored lower
RA3	Energy efficiency measures	1.5	1.25	1.21	50% of peers scored lower
RA4	Water efficiency measures	1	1	0.83	33% of peers scored lower
RA5	Waste management measures	0.5	0.25	0.42	66% of peers scored higher
	Targets	2p 2.86%	2	1	N/A
T1.1	Portfolio improvement targets	2	2	1	50% of peers scored lower
T1.2	Science-based targets			Not scored	
ص م م	Tenants & Community	11p 15.71%	10.81	7.29	N/A
TC1	Tanant angagament program	1	1	0.77	66% of peers scored lower
TC2.1	Tenant engagement program Tenant satisfaction survey	1	1	0.77	83% of peers scored tower
TC2.1	Program to improve tenant satisfaction	1	1	0.48	33% of peers scored lower
TC3	Fit-out & refurbishment program for tenants on ESG	1.5	1.5	0.5	83% of peers scored lower
TC4	ESG-specific requirements in lease contracts (green leases)	1.5	1.5	0.5	33% of peers scored lower
TC5.1		0.75	0.56	0.47	50% of peers scored lower
TC5.1	Tenant health & well-being program	1.25	1.25	0.47	50% of peers scored lower
TC6.1	Tenant health & well-being measures Community engagement program	2	2	2	0% of peers scored lower
TC6.2	Monitoring impact on community	1	1	0.58	50% of peers scored lower
	Energy	14p 20%	10.33	8.27	N/A
EN1	Energy consumption	14	10.33	8.27	N/A
GHG	GHG	7p 10%	6.75	4.09	N/A
GH1	GHG emissions	7	6.75	4.09	N/A
\bigcirc	Water	7p 10%	4.25	3.79	N/A
WT1	Water use	7	4.25	3.79	N/A
	Waste	4p 5.71%	3.69	2.41	N/A
WS1	Waste management	4	3.69	2.41	N/A

	Aspect Indicators	Score Max	Score Entity (p)	Score Benchmark (p)	Strengths & Opportunities
	Data Monitoring & Review	5.5p 7.86%	1.83	2.47	N/A
MR1	External review of energy data	1.75	0.58	0.87	33% of peers scored higher
MR2	External review of GHG data	1.25	0.42	0.63	33% of peers scored higher
MR3	External review of water data	1.25	0.42	0.56	33% of peers scored lower
MR4	External review of waste data	1.25	0.42	0.42	33% of peers scored lower
Q10 000	Building Certifications	10.5p 15%	5.45	5.1	N/A
BC1.1	Building certifications at the time of design/construction	7	4.46	2.78	50% of peers scored lower
BC1.2	Operational building certifications	8.5	0	1.7	50% of peers scored higher
BC2	Energy ratings	2	0.99	0.89	50% of peers scored lower

The score of indicators BC1.1 and BC1.2 are summed and capped at a maximum of $8.5\,\mathrm{points}$.

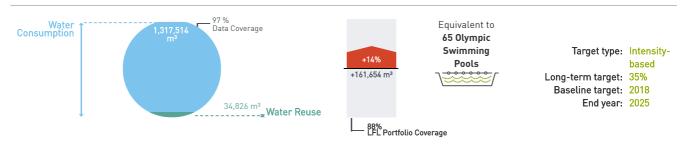
Portfolio Impact





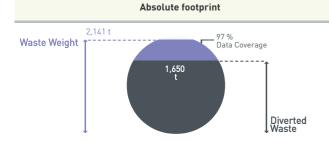


Data externally checked



Data externally **checked**

Like-for-like change and impact



Equivalent to 236 Truck loads

Target type: Absolute
Long-term target: 90%
Baseline target: 2018
End year: 2025

Portfolio Improvement Targets

Data externally checked

Targets

Portfolio Improvement Targets (Summary)

POINTS: 2/2

	Туре	Long-term target	Baseline year	End year	Externally communicated
ᄙ Renewable energy use	Absolute	100%	2018	2025	Yes
△ GHG emissions*	Absolute	100%	2018	2025	Yes
○ Water consumption	Intensity-based	35%	2018	2025	No
₩ Waste diverted from landfill	Absolute	90%	2018	2025	Yes
₪ Building Certifications	Absolute	90%	2018	2025	Yes
Data Coverage	Absolute	100%	2018	2025	No

^{*}This target is science-based and was not approved by the Science-Based Target initiative (Scope 1+2 | location-based)

Reported Consumption and Emissions

Energy Consumption

Total: 1,211,605 MWh



99.9% | Technology/Science (Data coverage: 97.4%)
0.1% | Office (Data coverage: 100.0%)
0.0% | Industrial (Data coverage: 100.0%)

GHG Emissions

Total: 403,773 tCO₂



99.8% | Technology/Science (Data coverage: 97.4%)
0.1% | Office (Data coverage: 100.0%)
0.0% | Industrial (Data coverage: 100.0%)

Water Consumption

Total: 1,317,514 m³



99.6% | Technology/Science (Data coverage: 98.2%)
0.2% | Industrial (Data coverage: 100.0%)
0.2% | Office (Data coverage: 100.0%)

Total: 2,141 t

Waste Management



98.3% | Technology/Science (Data coverage: 97.4%)
1.7% | Industrial (Data coverage: 100.0%)
0.0% | Office (Data coverage: 0.0%)

Note that the Consumption and Emissions contributions breakdown per Property Sector displayed above is solely based on the <u>reported</u> values by the entities. In the case of an incomplete Data Coverage for any Property Sector, the visuals may not provide a fully complete and accurate view on each contribution.

Building Certifications

Building certifications at the time of design/construction

		Portfolio				
		Certified Area	Certified GAV**	Total Certified Assets	Total Assets	
	Total	19.531%		8		
	Building Design and Construction (BD+C) Gold	4.255%		1		
	Building Design and Construction (BD+C) Silver	1.052%		1		
LEED	Building Design and Construction (BD+C) Certified	7.231%		1	N/A	
	Interior Design and Construction (ID+C) Gold	6.699%		4		
	Interior Design and Construction (ID+C) Silver	0.294%		1		
Total		19.531%*	26.184%	8	18	

^{*}In case of assets certified more than once, this number is capped at 100%.

Operational building certifications

	Portfolio					
	Certified Area	Certified GAV**	Total Certified Assets	Total Assets		
Total	0.000%*	0.000%	0	18		

^{*}In case of assets certified more than once, this number is capped at 100%.

Energy Ratings

	Rated Area Rated GAV* Total Ra				
Energy Star Portfolio Manager	27.167%		4	N/A	
Total	27.167%	37.566%	4	18	

^{*}Given that this field was optional in the 2020 Real Estate Assessment, it may not be provided for all reporting entities.

Risk Assessment

This aspect identifies the physical and transition risks that could adversely impact the value or longevity of the real estate assets owned by the entity. Moreover, it tracks the efficiency measures implemented by the entity over a period of three years.

RA1 POINTS: 3/3

Risk assessments performed on standing investments portfolio	Percentage of Benchmark
O Yes	83%
Issues included	
☑ Biodiversity and habitat Percentage of portfolio covered: 50%	67%
☑ Building safety and materials Percentage of portfolio covered: 100%	83%
✓ Climate/climate change adaptation Percentage of portfolio covered: 100%	83%
Contaminated land	67%
Energy efficiency Percentage of portfolio covered: 100%	83%

^{**}Given that this field was optional in the 2020 Real Estate Assessment, it may not be provided for all reporting entities.

^{**}Given that this field was optional in the 2020 Real Estate Assessment, it may not be provided for all reporting entities.

)21	2020 QTS Realty Trust: B	enchmark Report
	Energy supply	83%
	Percentage of portfolio covered: 100%	
	Flooding	83%
	Percentage of portfolio covered: 100%	
	GHG emissions	67%
	Percentage of portfolio covered: 100%	
	Health and well-being	83%
	Percentage of portfolio covered: 100%	
	Indoor environmental quality	83%
	Percentage of portfolio covered: 100%	
	Natural hazards	83%
	Percentage of portfolio covered: 100%	
	Regulatory	67%
	Percentage of portfolio covered: 100%	
	Resilience	83%
	Percentage of portfolio covered: 100%	
	Socio-economic	50%
	Percentage of portfolio covered: 100%	
	Transportation	50%
	Waste management	67%
	Percentage of portfolio covered: 100%	
	Water efficiency	67%
	Percentage of portfolio covered: 100%	
	Water supply	83%
	Percentage of portfolio covered: 100%	
	Other	0%
Alig	gned with	
0	Yes	67%
0) No	17%
Use	e of risk assessment outcomes	

Use of risk assessment outcomes

The reports generated by these analyses include potential mitigation opportunities, and as well as anticipated expense of implementing a mitigation opportunity when possible. When improvement projects are undertaken, property managers oversee the projects and report regularly on progress.

○ No 17%	
----------	--

RA2 POINTS: 0.53/3

Technical building assessments

Topics		Portfolio		Benchmark Group		
		Portfolio Coverage	Total Assets	Portfolio Coverage	Total Assets	
	Energy	17%	2	32%	115	
	Water	27%	2	31%	59	
	Waste			20%	13	

Efficiency Measures

RA3 POINTS: 1.25/1.5

Energy efficiency measures

	Portfolio		Benchmark Group	
	Portfolio Coverage	Total Assets	Portfolio Coverage	Total Assets
Automatic meter readings (AMR)	41%	7	44%	121
Automation system upgrades / replacements	31%	3	24%	21
Management systems upgrades / replacements	38%	5	38%	129
Installation of high-efficiency equipment and appliances	100%	18	45%	146
Installation of on-site renewable energy	0%	0	2%	7
Occupier engagement / informational technologies	0%	0	18%	20
Smart grid / smart building technologies	0%	0	1%	8
Systems commissioning or retro-commissioning	0%	0	22%	39
Wall / roof insulation	11%	1	27%	29
Window replacements	0%	0	21%	14

RA4 POINTS: 1/1

Water efficiency measures

	Portfolio		Benchmark Group	
	Portfolio Coverage	Total Assets	Portfolio Coverage	Total Assets
Automatic meter readings (AMR)	17%	5	28%	19
Cooling tower	11%	1	22%	19
Drip / smart irrigation	0%	0	8%	4
Drought tolerant / native landscaping	25%	3	32%	29
High efficiency / dry fixtures	0%	0	25%	30
Leak detection system	81%	9	30%	19
Metering of water subsystems	0%	0	22%	11
On-site waste water treatment	0%	0	6%	1
Reuse of storm water and/or grey water	22%	2	28%	23

RA5 POINTS: 0.25/0.5

Waste management measures

.				
	Portfolio		Benchmark Group	
	Portfolio Coverage	Total Assets	Portfolio Coverage	Total Assets
Composting landscape and/or food waste	0%	0	3%	16
Ongoing waste performance monitoring	0%	0	36%	113
Recycling	22%	2	48%	88
Waste stream management	0%	0	34%	22
Waste stream audit	0%	0	7%	2

Tenants/Occupiers



https://portal.gresb.com/2020/reports/17015-qts-realty-trust/sections.html



QTS implements a variety of programs focused on continued education, transparent reporting and communication, and opportunities for feedback. Aspects of our tenant engagement program include a quarterly business review, where account managers and customer experience managers host a quarterly discussion with customers to review relationship milestones, active implementations, and future business planning. After every customer interaction, a Net Promoter Score Survey is independently administered to calculate overall satisfaction and brand perception. QTS partakes in joint community engagement projects that harness the power of our employees and the tenants to service the local community.

Additionally, QTS created a Service Delivery Platform (SDP) that grants tenants access to on-demand, real-time data analytics. This increases tenant visibility, access, and control of various metrics across their respective IT deployment, with the goal of helping our customers identify areas for improved efficiency and innovation. Environmental disclosure and transparency is something QTS takes seriously, and the SDP expands the number of tenants that are activated and engaged on ESG issues.

No		17%	
2.1	POINTS: 1/1		
ant s	atisfaction survey	Percentage of Benchman	·k
Yes		83%	
The	survey is undertaken		
	Internally Percentage of tenants covered: 100% Survey response rate: 17%	50% Benchmark Average: 1 Benchmark Average: 1	
▽	By an independent third party Percentage of tenants covered: 100% Survey response rate: 17%	50% Benchmark Average: 4 Benchmark Average: 4	
Qua	ntitative metrics included		
0	Yes	83%	
	Metrics include		
	☑ Net Promoter Score	33%	
	Overall satisfaction score	67%	
	Satisfaction with communication	83%	
	Satisfaction with property management	67%	
	Satisfaction with responsiveness	83%	
	Understanding tenant needs	83%	
	Value for money	67%	
	Other	0%	
0	No	0%	_
Prov	vide applicable evidence		
Evide	ence provided (but not shared with investors)	[ACCEPTED]	
No		17%	_
2.2	POINTS: 1/1		
ogram	to improve tenant satisfaction	Percentage of Benchmar	·k
Yes		83%	
Pro	gram elements		
	Development of an asset-specific action plan	83%	

4/202				TO Realty Trust. Benchmark Report		
		Feedback sessions	with asset/property managers		50%	
		Feedback sessions	with individual tenants		83%	
		Other			0%	
	Prog	gram description				
	GG	feedback is not lim property manager results and feedba	te a safe, positive, and productive environme ited to these surveys as QTS promotes open to provide feedback, who will then make adji ck collected in other ways and takes steps to teps above. In 2019, QTS received an NPS sc	lines of communications with all tenants ustments as needed. QTS also regularly r o make improvements based on the feedb	s. Tenan eviews oack on	ts most often contact the the tenant satisfaction surve
0	No				0%	
0	Not a	applicable			17%	
С3	PO	INTS: 1.5/1.5				
it-o	ut &	refurbishment p	rogram for tenants on ESG		Р	ercentage of Benchmark
0	Yes				50%	
	Topi	ics included				
		Fit-out and refurbi	shment assistance for meeting the minimu	um fit-out standards	33%	
	~	Tenant fit-out guid	es		50%	
			○ ■ [50%] No answer provided			
			○ [33%] ≥25%, <50%			
			[17%] 0%, <25%			
		Minimum fit-out st	andards are prescribed		50%	
			○ ■ [50%] No answer provided			
			○ [33%] ≥75, ≤100%			
			[17%] 0%, <25%			
		Procurement assis	tance for tenants		50%	
			□ [50%] No answer provided			
			[33%] 0%, <25%			
			○ [17%] ≥25%, <50%			
		Other			17%	
			e for energy efficiency projects and retrofits	[ACCEPTED]	1,,0	
			○ ■ [83%] No answer provided			
			[17%] ≥75, ≤100%			
0	No				50%	
C4	PO	INTS: 1.5/1.5				
	ru	1111J. 1.J/ I.J				

specific requirements in lease contracts (green leases)	Pe	
Yes Percentage of contracts with ESG clause: 92%	67%	
Topics included	67%	
Cooperation and works:		
☑ Environmental initiatives	67%	
Enabling upgrade works	50%	
Section ESG management collaboration	50%	
Premises design for performance	33%	
✓ Managing waste from works	50%	
✓ Social initiatives	33%	
Other	0%	
☑ Management and consumption:	67%	
✓ Energy management	67%	
✓ Water management	67%	
✓ Waste management	50%	
✓ Indoor environmental quality management	67%	
Sustainable procurement	17%	
✓ Sustainable utilities	33%	
Sustainable transport	17%	
Sustainable cleaning	33%	
Other	0%	
Reporting and standards:	67%	
✓ Information sharing	50%	
Performance rating	33%	
Design/development rating	33%	
Performance standards	33%	
Metering	50%	
✓ Comfort	33%	
Other	0%	
No	33%	
		-
POINTS: 0.56/0.75 ht health & well-being program	Pe	rcentage of Benchmark
Yes	83%	

The program includes

	The program includes		
	☑ Needs assessment	67%	
	☑ Goal setting	50%	
	⊘ Action	83%	
	Monitoring	50%	
0	No	17%	
TC5.	POINTS: 1.25/1.25		
Tena	nt health & well-being measures	P	ercentage of Benchmark
0	Yes	83%	
	Measures include		
	☑ Needs assessment	67%	
	Monitoring methods		
	▼ Tenant survey	67%	
	Community engagement	50%	
	Use of secondary data	17%	
	Other	0%	
	⊘ Goals address	50%	
	Mental health and well-being	33%	
	Physical health and well-being	33%	
	Social health and well-being	33%	
	Other	0%	
	✓ Health is promoted through	83%	
	✓ Acoustic comfort	33%	
	Biophilic design	17%	
	○ Community development	33%	
	Physical activity	67%	
	✓ Healthy eating	50%	
	✓ Hosting health-related activities for surrounding community	50%	
	✓ Improving infrastructure in areas surrounding assets	50%	
	☑ Inclusive design	83%	
	☑ Indoor air quality	67%	
	☑ Lighting controls and/or daylight	50%	
	Physical and/or mental healthcare access	33%	
	Social interaction and connection	67%	

✓ Thermal comfort	67%
✓ Urban regeneration	67%
☑ Water quality	50%
Other activity in surrounding community	0%
Other building design and construction strategy	17%
Other building operations strategy	17%
Other programmatic intervention	0%
Outcomes are monitored by tracking	50%
Environmental quality	17%
Program performance	33%
✓ Population experience and opinions	33%
Other	17%
O No	0%
O Not applicable	17%

Community

TC6.1 POINTS: 2/2

Community engagement program	Percentage of Benchmark
• Yes	100%
Topics included	
Community health and well-being	100%
☑ Effective communication and process to address community concerns	83%
Enhancement programs for public spaces	67%
Employment creation in local communities	83%
Research and network activities	83%
Resilience, including assistance or support in case of disaster	50%
Supporting charities and community groups	83%
☑ ESG education program	67%
Other	0%

Program description

QTS aims to improve the lives of those affected by our business. This does not stop with employees and customers. QTS proudly extends this mission to the communities in which we do business. Our Community Impact program was created in 2012 to provide financial support, technical resources, and employees' time to benefit local programs and agencies that strive to enhance our communities. To help support the Community Impact program, we created the QTS 1/1/1 goal to commit 1% of our Time, Talent and Treasure to help those in need, encouraging and facilitating employees serving their communities. Every QTS employee is allocated three full work-days/year of volunteer time at QTS' expense.

QTS contributes to charitable organizations across the country supporting organizations like Big Brothers and Big Sisters, Children's Advocacy Groups, Habitat for Humanity, local food depositories and other charities that support the needs of children, veterans, emergency

2020 QTS Realty Trust: Benchmark Report

services personnel, the hungry and homeless. QTS matches employee charitable donations for eligible organizations for up to \$250 per year. In 2019 alone, QTS employees contributed over 3,000 volunteer hours to various communities and provided 80+ different organizations with charitable contributions amounting to over \$700,000.

QTS takes additional steps during the construction and operation phases to involve the local community, involving the local workforce and community involvement during the site selection process.

In 2019, QTS hosted events that were focused on sharing best practices around sustainability and helping drive progress toward low carbon objectives, such as Engie's Energy Exchange and EUCI's Utilities Conference.

O No	0%
TC6.2 POINTS: 1/1	
Monitoring impact on community	Percentage of Benchmark
• Yes	67%
Topics included	
Housing affordability	17%
Impact on crime levels	17%
Livability score	17%
Local income generated	17%
✓ Local residents' well-being	50%
✓ Walkability score	67%
∨ Other	50%
installation of infrastructure such as local lighting, sidewalks, street conditions, and public park development on land in applicable locations	
O No	33%

Energy

Industrial: Distribution Warehouse (0.16% of GAV)

Portfolio Characteristics

Overall Intensities *

1 Assets 1 Asset
35,000 sq. ft. 35,000 sq. ft.

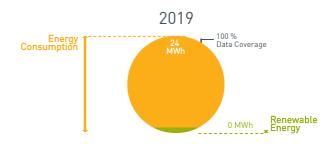
100% Landlord Controlled area

Like-for-like **

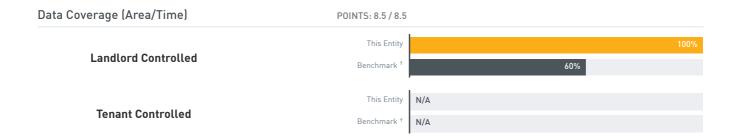
1 Asset 35,000 sq. ft.

Energy Overview

0% Tenant Controlled area



Additional information provided by the participant:



^{*}Includes only asssets with 100% data coverage

 $[\]ensuremath{^{**}}$ Includes only assets eligible for inclusion in the like-for-like portfolio

Energy Intensities



ESG transparency is the foundation for improving the operational performance of assets in real estate portfolios and making progress towards sustainable real assets.

This year, thanks to an industry-wide commitment to reporting energy data at the asset level, we are able to provide clearer and more granular ESG data and insights as well as introduce a new asset-level validation process with more automated error and outlier checks. The algorithms are iterative, they will be developed based on feedback provided on an on-going basis. The results provide access to consolidated ESG performance at the portfolio level that is underscored by improved data quality at the asset level.

Energy intensities are a fundamental metric of the environmental performance of an asset. These metrics can be used for measuring asset performance over time and for comparison against local/national targets and global goals.

Calculation methodology

The average Energy intensity for This Entity is calculated for all assets from this Property Sub-Type where the Data Coverage (in terms of floor area and time) is 100% and it is weighted by floor area

- If Data Coverage (Area/Time) = 100%, the energy consumption was reported for the full Gross Floor Areas (GFA) and the entire ownership period of the asset in the reporting year.
- If Data Coverage (Area/Time) < 100%, the asset is excluded from the calculation to minimize any potential skew relating to underlying data bias (e.g. consumption heterogeneity or seasonal effects).

GRESB uses the eligible assets' GFA as a denominator for determining intensities*, and displays calculated values in either kWh/m2 or kWh/sq.ft. depending on the unit selected by the participant.

Assets with identified outliers substantially higher than the upper thresholds as defined in the <u>GRESB Data Validation Process</u> are excluded from the calculations.

Future developments

We will continue to refine the intensities calculation methodology to account for three additional normalization factors: Vacancy Rate, Data Coverage (Area & Time) and Weather Conditions. In 2020, GRESB started collecting the necessary data points, including asset geolocation data, to calculate these factors. Having this universal baseline allows for the consistent calculation of intensities and metrics across the entire GRESB Universe. This in turn will serve as a basis for future calculations of normalized intensities for all reported assets in a format that can then be incorporated into the benchmarking and scoring mechanisms.

*In 2020 all GRESB participants are required to use the GFA to report the size of their assets. Participants with information on the Lettable Floor Area (LFA) only were allowed to estimate the size of their common areas (difference between GFA and LFA) using ratio ranges pre-determined by GRESB.

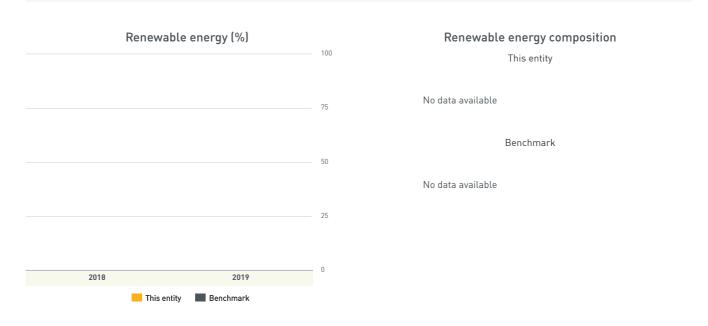
Like-for-like performance for Energy

POINTS: 2.5 / 2.5



Renewable Energy

POINTS: 0 / 3



Office: Corporate: Low-Rise Office (0.67% of GAV)

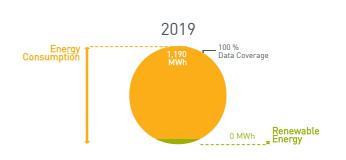
Portfolio Characteristics

Intensities * Overall 1 Assets 1 Asset 47,199 sq. ft. 47,199 sq. ft. 100% Landlord Controlled area 0% Tenant Controlled area

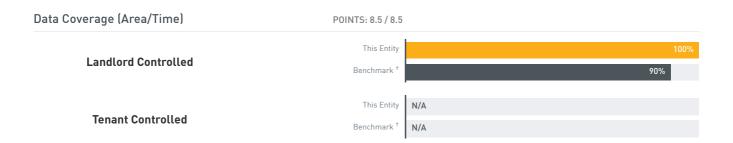
Like-for-like ** 1 Asset

47,199 sq. ft.

Energy Overview

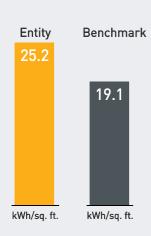


Additional information provided by the participant:



^{*}Includes only asssets with 100% data coverage

^{**} Includes only assets eligible for inclusion in the like-for-like portfolio



ESG transparency is the foundation for improving the operational performance of assets in real estate portfolios and making progress towards sustainable real assets.

This year, thanks to an industry-wide commitment to reporting energy data at the asset level, we are able to provide clearer and more granular ESG data and insights as well as introduce a new asset-level validation process with more automated error and outlier checks. The algorithms are iterative, they will be developed based on feedback provided on an on-going basis. The results provide access to consolidated ESG performance at the portfolio level that is underscored by improved data quality at the asset level.

Energy intensities are a fundamental metric of the environmental performance of an asset. These metrics can be used for measuring asset performance over time and for comparison against local/national targets and global goals.

Calculation methodology

The average Energy intensity for This Entity is calculated for all assets from this Property Sub-Type where the Data Coverage (in terms of floor area and time) is 100% and it is weighted by floor area.

- If Data Coverage (Area/Time) = 100%, the energy consumption was reported for the full Gross Floor Areas (GFA) and the entire ownership period of the asset in the reporting year.
- If Data Coverage (Area/Time) < 100%, the asset is excluded from the calculation to minimize any potential skew relating to underlying data bias (e.g. consumption heterogeneity or seasonal effects).

GRESB uses the eligible assets' GFA as a denominator for determining intensities*, and displays calculated values in either kWh/m2 or kWh/sq.ft. depending on the unit selected by the participant.

Assets with identified outliers substantially higher than the upper thresholds as defined in the <u>GRESB Data Validation Process</u> are excluded from the calculations.

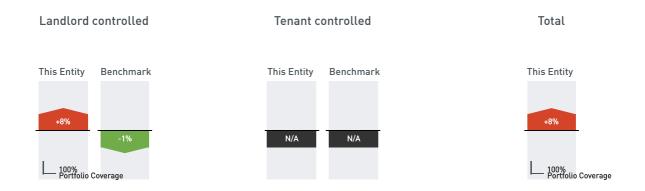
Future developments

We will continue to refine the intensities calculation methodology to account for three additional normalization factors: Vacancy Rate, Data Coverage (Area & Time) and Weather Conditions. In 2020, GRESB started collecting the necessary data points, including asset geolocation data, to calculate these factors. Having this universal baseline allows for the consistent calculation of intensities and metrics across the entire GRESB Universe. This in turn will serve as a basis for future calculations of normalized intensities for all reported assets in a format that can then be incorporated into the benchmarking and scoring mechanisms.

*In 2020 all GRESB participants are required to use the GFA to report the size of their assets. Participants with information on the Lettable Floor Area (LFA) only were allowed to estimate the size of their common areas (difference between GFA and LFA) using ratio ranges pre-determined by GRESB.

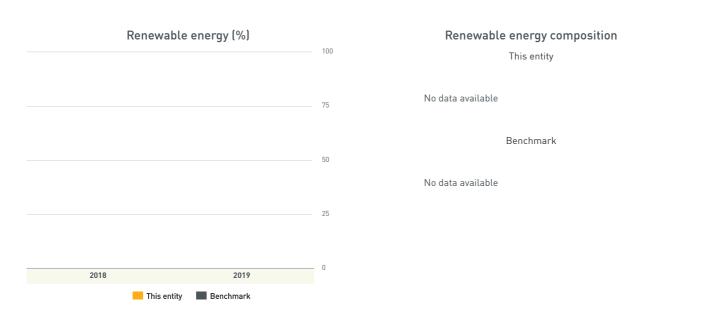
Like-for-like performance for Energy

POINTS: 0.5 / 2.5



Renewable Energy

POINTS: 0 / 3



Technology/Science: Data Center (99.17% of GAV)

Portfolio Characteristics

Overall Intensities *

16 Assets 13 Assets
6,072,070 sq. ft. 5,796,031 sq. ft.

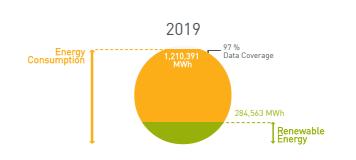
100% Landlord Controlled area

0% Tenant Controlled area

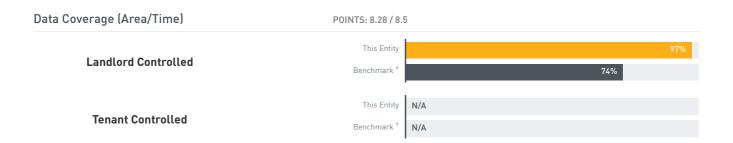
Like-for-like **

12 Assets
5,351,032 sq. ft.

Energy Overview



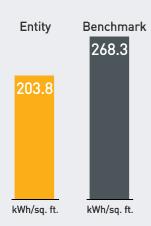
Additional information provided by the participant:



^{*}Includes only asssets with 100% data coverage

^{**} Includes only assets eligible for inclusion in the like-for-like portfolio

Energy Intensities



ESG transparency is the foundation for improving the operational performance of assets in real estate portfolios and making progress towards sustainable real assets.

This year, thanks to an industry-wide commitment to reporting energy data at the asset level, we are able to provide clearer and more granular ESG data and insights as well as introduce a new asset-level validation process with more automated error and outlier checks. The algorithms are iterative, they will be developed based on feedback provided on an on-going basis. The results provide access to consolidated ESG performance at the portfolio level that is underscored by improved data quality at the asset level.

Energy intensities are a fundamental metric of the environmental performance of an asset. These metrics can be used for measuring asset performance over time and for comparison against local/national targets and global goals.

Calculation methodology

The average Energy intensity for This Entity is calculated for all assets from this Property Sub-Type where the Data Coverage (in terms of floor area and time) is 100% and it is weighted by floor area

- If Data Coverage (Area/Time) = 100%, the energy consumption was reported for the full Gross Floor Areas (GFA) and the entire ownership period of the asset in the reporting year.
- If Data Coverage (Area/Time) < 100%, the asset is excluded from the calculation to minimize any potential skew relating to underlying data bias (e.g. consumption heterogeneity or seasonal effects).

GRESB uses the eligible assets' GFA as a denominator for determining intensities*, and displays calculated values in either kWh/m2 or kWh/sq.ft. depending on the unit selected by the participant.

Assets with identified outliers substantially higher than the upper thresholds as defined in the <u>GRESB Data Validation Process</u> are excluded from the calculations.

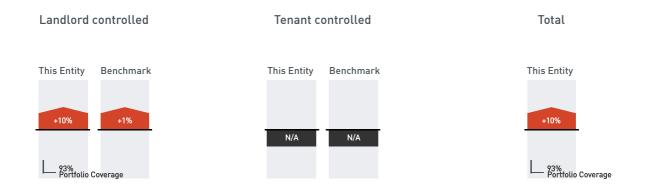
Future developments

We will continue to refine the intensities calculation methodology to account for three additional normalization factors: Vacancy Rate, Data Coverage (Area & Time) and Weather Conditions. In 2020, GRESB started collecting the necessary data points, including asset geolocation data, to calculate these factors. Having this universal baseline allows for the consistent calculation of intensities and metrics across the entire GRESB Universe. This in turn will serve as a basis for future calculations of normalized intensities for all reported assets in a format that can then be incorporated into the benchmarking and scoring mechanisms.

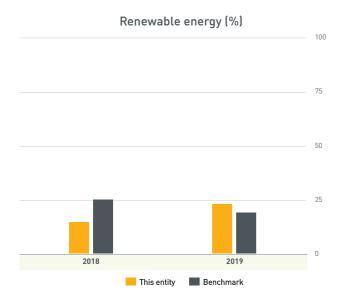
*In 2020 all GRESB participants are required to use the GFA to report the size of their assets. Participants with information on the Lettable Floor Area (LFA) only were allowed to estimate the size of their common areas [difference between GFA and LFA] using ratio ranges pre-determined by GRESB.

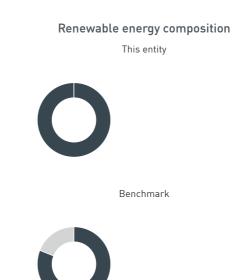
Like-for-like performance for Energy

POINTS: 0.5 / 2.5



POINTS: 1.56 / 3





Generated off-site and purchased by landlord (100% | 81%)*
Generated off-site and purchased by tenant (0% | 19%)*
* (This entity | Benchmark)

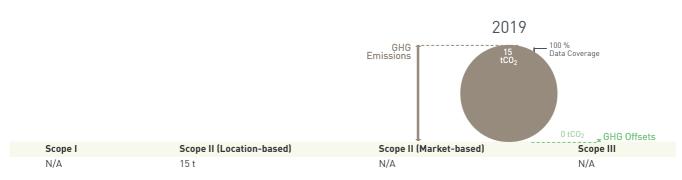
Industrial: Distribution Warehouse (0.16% of GAV)

Portfolio Characteristics

Overall Intensities * Like-for-like **

1 Assets 1 Asset 35,000 sq. ft. 35,000 sq. ft. 100% Scope I & II 0% Scope III 1 Asset 35,000 sq. ft.

GHG Overview



GRESB classifies all emissions relating to tenant areas as Scope III.

Additional information on:

- (a) GHG emissions calculation standard/methodology/protocol
- (b) used emission factors
- (c) level of uncertainty in data accuracy
- (d) source and characteristics of GHG emissions offsets

GG N/A

Data Coverage (Area/Time)





^{*}Includes only asssets with 100% data coverage

 $[\]ensuremath{^{**}}$ Includes only assets eligible for inclusion in the like-for-like portfolio



ESG transparency is the foundation for improving the operational performance of assets in real estate portfolios and making progress towards sustainable real assets.

This year, thanks to an industry-wide commitment to reporting energy data at the asset level, we are able to provide clearer and more granular ESG data and insights as well as introduce a new asset-level validation process with more automated error and outlier checks. The algorithms are iterative, they will be developed based on feedback provided on an on-going basis. The results provide access to consolidated ESG performance at the portfolio level that is underscored by improved data quality at the asset level.

GHG intensities are a fundamental metric of the environmental performance of an asset. These metrics can be used for measuring asset performance over time and for comparison against local/national targets and global goals.

Calculation methodology

The average GHG intensity for This Entity is calculated for all assets from this Property Sub-Type where the Energy and GHG Data Coverages (in terms of floor area and time) are 100%, and it is weighted by floor area.

- If Data Coverage (Area/Time) = 100%, GHG emissions were reported for the full Gross Floor Areas (GFA) and the entire ownership period of the asset in the reporting year.
- If Data Coverage (Area/Time) < 100%, the asset is excluded from the calculation to minimize any potential skew relating to underlying data bias (e.g. emissions heterogeneity or seasonal effects).

GRESB uses the eligible assets' GFA as a denominator for determining intensities*, and displays calculated values in either tCO2/m2 or tCO2/sq.ft. depending on the unit selected by the participant.

Assets with identified outliers substantially higher than the upper thresholds as defined in the <u>GRESB Data Validation Process</u> are excluded from the calculations.

Future developments

We will continue to refine the intensities calculation methodology to account for three additional normalization factors: Vacancy Rate, Data Coverage (Area & Time) and Weather Conditions. In 2020, GRESB started collecting the necessary data points, including asset geolocation data, to calculate these factors. Having this universal baseline allows for the consistent calculation of intensities and metrics across the entire GRESB Universe. This in turn will serve as a basis for future calculations of normalized intensities for all reported assets in a format that can then be incorporated into the benchmarking and scoring mechanisms.

*In 2020 all GRESB participants are required to use the GFA to report the size of their assets. Participants with information on the Lettable Floor Area (LFA) only were allowed to estimate the size of their common areas (difference between GFA and LFA) using ratio ranges pre-determined by GRESB.

Like-for-like performance for GHG

POINTS: 2 / 2



Office: Corporate: Low-Rise Office (0.67% of GAV)

Portfolio Characteristics

 Overall
 Intensities *
 Like-for-like **

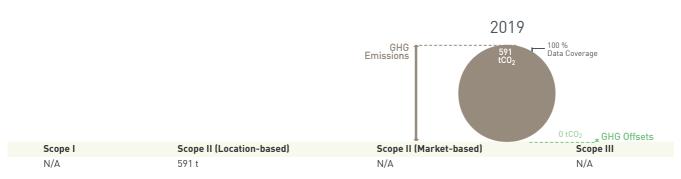
 1 Assets
 1 Asset
 1 Asset

 47,199 sq. ft.
 47,199 sq. ft.
 47,199 sq. ft.

 100% Scope I & II
 47,199 sq. ft.
 47,199 sq. ft.

GHG Overview

0% Scope III



GRESB classifies all emissions relating to tenant areas as Scope III

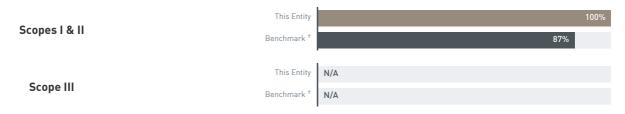
Additional information on:

- (a) GHG emissions calculation standard/methodology/protocol
- (b) used emission factors
- (c) level of uncertainty in data accuracy
- (d) source and characteristics of GHG emissions offsets

GG N/A

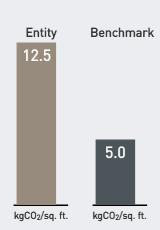
Data Coverage (Area/Time)





^{*}Includes only asssets with 100% data coverage

^{**} Includes only assets eligible for inclusion in the like-for-like portfolio



ESG transparency is the foundation for improving the operational performance of assets in real estate portfolios and making progress towards sustainable real assets.

This year, thanks to an industry-wide commitment to reporting energy data at the asset level, we are able to provide clearer and more granular ESG data and insights as well as introduce a new asset-level validation process with more automated error and outlier checks. The algorithms are iterative, they will be developed based on feedback provided on an on-going basis. The results provide access to consolidated ESG performance at the portfolio level that is underscored by improved data quality at the asset level.

GHG intensities are a fundamental metric of the environmental performance of an asset. These metrics can be used for measuring asset performance over time and for comparison against local/national targets and global goals.

Calculation methodology

The average GHG intensity for This Entity is calculated for all assets from this Property Sub-Type where the Energy and GHG Data Coverages (in terms of floor area and time) are 100%, and it is weighted by floor area.

- If Data Coverage (Area/Time) = 100%, GHG emissions were reported for the full Gross Floor Areas (GFA) and the entire ownership period of the asset in the reporting year.
- If Data Coverage (Area/Time) < 100%, the asset is excluded from the calculation to minimize any potential skew relating to underlying data bias (e.g. emissions heterogeneity or seasonal effects).

GRESB uses the eligible assets' GFA as a denominator for determining intensities*, and displays calculated values in either tCO2/m2 or tCO2/sq.ft. depending on the unit selected by the participant.

Assets with identified outliers substantially higher than the upper thresholds as defined in the <u>GRESB Data Validation Process</u> are excluded from the calculations.

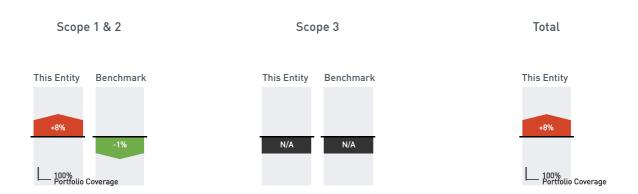
Future developments

We will continue to refine the intensities calculation methodology to account for three additional normalization factors: Vacancy Rate, Data Coverage (Area & Time) and Weather Conditions. In 2020, GRESB started collecting the necessary data points, including asset geolocation data, to calculate these factors. Having this universal baseline allows for the consistent calculation of intensities and metrics across the entire GRESB Universe. This in turn will serve as a basis for future calculations of normalized intensities for all reported assets in a format that can then be incorporated into the benchmarking and scoring mechanisms.

*In 2020 all GRESB participants are required to use the GFA to report the size of their assets. Participants with information on the Lettable Floor Area (LFA) only were allowed to estimate the size of their common areas (difference between GFA and LFA) using ratio ranges pre-determined by GRESB.

Like-for-like performance for GHG

POINTS: 0 / 2



Technology/Science: Data Center (99.17% of GAV)

Portfolio Characteristics

 Overall
 Intensities *
 Like-for-like **

 16 Assets
 13 Assets
 12 Assets

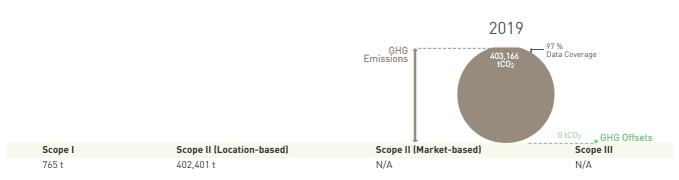
 6,072,070 sq. ft.
 5,796,031 sq. ft.
 5,351,032 sq. ft.

 100% Scope I & II
 5,351,032 sq. ft.
 5,351,032 sq. ft.

*Includes only asssets with 100% data coverage

GHG Overview

0% Scope III



GRESB classifies all emissions relating to tenant areas as Scope III.

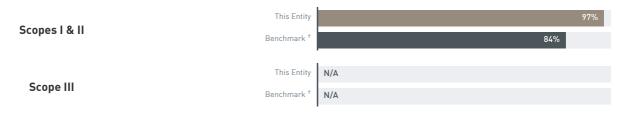
Additional information on:

- (a) GHG emissions calculation standard/methodology/protocol
- (b) used emission factors
- (c) level of uncertainty in data accuracy
- (d) source and characteristics of GHG emissions offsets

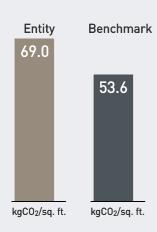
GG N/A

Data Coverage (Area/Time)





^{**} Includes only assets eligible for inclusion in the like-for-like portfolio



ESG transparency is the foundation for improving the operational performance of assets in real estate portfolios and making progress towards sustainable real assets.

This year, thanks to an industry-wide commitment to reporting energy data at the asset level, we are able to provide clearer and more granular ESG data and insights as well as introduce a new asset-level validation process with more automated error and outlier checks. The algorithms are iterative, they will be developed based on feedback provided on an on-going basis. The results provide access to consolidated ESG performance at the portfolio level that is underscored by improved data quality at the asset level.

GHG intensities are a fundamental metric of the environmental performance of an asset. These metrics can be used for measuring asset performance over time and for comparison against local/national targets and global goals.

Calculation methodology

The average GHG intensity for This Entity is calculated for all assets from this Property Sub-Type where the Energy and GHG Data Coverages (in terms of floor area and time) are 100%, and it is weighted by floor area.

- If Data Coverage (Area/Time) = 100%, GHG emissions were reported for the full Gross Floor Areas (GFA) and the entire ownership period of the asset in the reporting year.
- If Data Coverage (Area/Time) < 100%, the asset is excluded from the calculation to minimize any potential skew relating to underlying data bias (e.g. emissions heterogeneity or seasonal effects).

GRESB uses the eligible assets' GFA as a denominator for determining intensities*, and displays calculated values in either tCO2/m2 or tCO2/sq.ft. depending on the unit selected by the participant.

Assets with identified outliers substantially higher than the upper thresholds as defined in the <u>GRESB Data Validation Process</u> are excluded from the calculations.

Future developments

We will continue to refine the intensities calculation methodology to account for three additional normalization factors: Vacancy Rate, Data Coverage (Area & Time) and Weather Conditions. In 2020, GRESB started collecting the necessary data points, including asset geolocation data, to calculate these factors. Having this universal baseline allows for the consistent calculation of intensities and metrics across the entire GRESB Universe. This in turn will serve as a basis for future calculations of normalized intensities for all reported assets in a format that can then be incorporated into the benchmarking and scoring mechanisms.

*In 2020 all GRESB participants are required to use the GFA to report the size of their assets. Participants with information on the Lettable Floor Area (LFA) only were allowed to estimate the size of their common areas (difference between GFA and LFA) using ratio ranges pre-determined by GRESB.

Like-for-like performance for GHG

POINTS: 1.89 / 2



Industrial: Distribution Warehouse (0.16% of GAV)

Portfolio Characteristics

Overall Intensities *

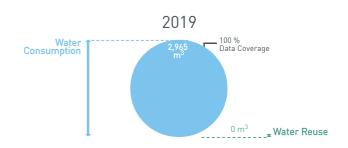
1 Assets 1 Asset
35,000 sq. ft. 35,000 sq. ft.

100% Landlord Controlled area

*Includes only asssets with 100% data coverage

Water Overview

0% Tenant Controlled area

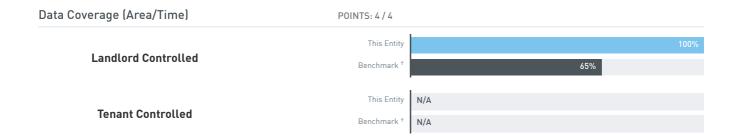


Like-for-like **

1 Asset

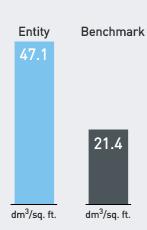
35,000 sq. ft.

Additional information provided by the participant:



 $[\]ensuremath{^{**}}$ Includes only assets eligible for inclusion in the like-for-like portfolio

Water Intensities



ESG transparency is the foundation for improving the operational performance of assets in real estate portfolios and making progress towards sustainable real assets.

This year, thanks to an industry-wide commitment to reporting energy data at the asset level, we are able to provide clearer and more granular ESG data and insights as well as introduce a new asset-level validation process with more automated error and outlier checks. The algorithms are iterative, they will be developed based on feedback provided on an on-going basis. The results provide access to consolidated ESG performance at the portfolio level that is underscored by improved data quality at the asset level.

Water intensities are a fundamental metric of the environmental performance of an asset. These metrics can be used for measuring asset performance over time and for comparison against local/national targets and global goals.

Calculation methodology

The average Water intensity for This Entity is calculated for all assets from this Property Sub-Type where the Data Coverage (in terms of floor area and time) is 100% and it is weighted by floor area.

- If Data Coverage (Area/Time) = 100%, the water consumption was reported for the full Gross Floor Areas (GFA) and the entire ownership period of the asset in the reporting year.
- If Data Coverage (Area/Time) < 100%, the asset is excluded from the calculation to minimize any potential skew relating to underlying data bias (e.g. consumption heterogeneity or seasonal effects).

GRESB uses the eligible assets' GFA as a denominator for determining intensities*, and displays calculated values in either m3/m2 or m3/sq.ft. depending on the unit selected by the participant.

Assets with identified outliers substantially higher than the upper thresholds as defined in the <u>GRESB Data Validation Process</u> are excluded from the calculations.

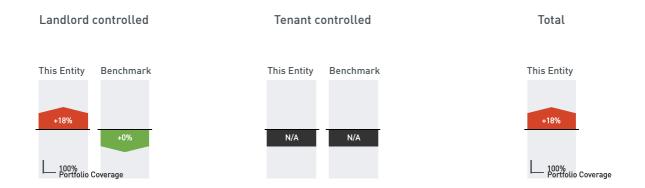
Future developments

We will continue to refine the intensities calculation methodology to account for three additional normalization factors: Vacancy Rate, Data Coverage (Area & Time) and Weather Conditions. In 2020, GRESB started collecting the necessary data points, including asset geolocation data, to calculate these factors. Having this universal baseline allows for the consistent calculation of intensities and metrics across the entire GRESB Universe. This in turn will serve as a basis for future calculations of normalized intensities for all reported assets in a format that can then be incorporated into the benchmarking and scoring mechanisms.

*In 2020 all GRESB participants are required to use the GFA to report the size of their assets. Participants with information on the Lettable Floor Area (LFA) only were allowed to estimate the size of their common areas (difference between GFA and LFA) using ratio ranges pre-determined by GRESB.

Like-for-like performance for Water

P0INTS: 0 / 2



Water reuse and recycling

POINTS: 0 / 1



Office: Corporate: Low-Rise Office (0.67% of GAV)

Portfolio Characteristics

Overall Intensities *

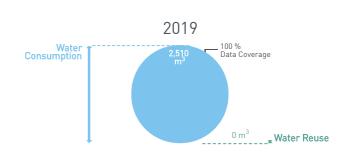
1 Assets 1 Asset
47,199 sq. ft. 47,199 sq. ft.

100% Landlord Controlled area
0% Tenant Controlled area

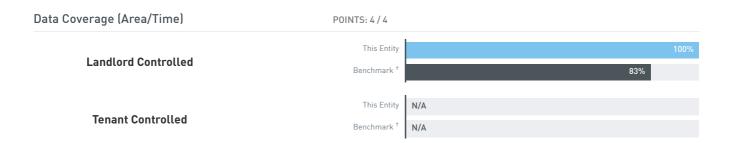
Like-for-like **

1 Asset
47,199 sq. ft.

Water Overview



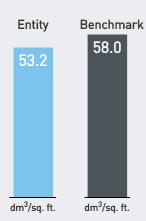
Additional information provided by the participant:



^{*}Includes only asssets with 100% data coverage

^{**} Includes only assets eligible for inclusion in the like-for-like portfolio

Water Intensities



ESG transparency is the foundation for improving the operational performance of assets in real estate portfolios and making progress towards sustainable real assets.

This year, thanks to an industry-wide commitment to reporting energy data at the asset level, we are able to provide clearer and more granular ESG data and insights as well as introduce a new asset-level validation process with more automated error and outlier checks. The algorithms are iterative, they will be developed based on feedback provided on an on-going basis. The results provide access to consolidated ESG performance at the portfolio level that is underscored by improved data quality at the asset level.

Water intensities are a fundamental metric of the environmental performance of an asset. These metrics can be used for measuring asset performance over time and for comparison against local/national targets and global goals.

Calculation methodology

The average Water intensity for This Entity is calculated for all assets from this Property Sub-Type where the Data Coverage (in terms of floor area and time) is 100% and it is weighted by floor area.

- If Data Coverage (Area/Time) = 100%, the water consumption was reported for the full Gross Floor Areas (GFA) and the entire ownership period of the asset in the reporting year.
- If Data Coverage (Area/Time) < 100%, the asset is excluded from the calculation to minimize any potential skew relating to underlying data bias (e.g. consumption heterogeneity or seasonal effects).

GRESB uses the eligible assets' GFA as a denominator for determining intensities*, and displays calculated values in either m3/m2 or m3/sq.ft. depending on the unit selected by the participant.

Assets with identified outliers substantially higher than the upper thresholds as defined in the <u>GRESB Data Validation Process</u> are excluded from the calculations.

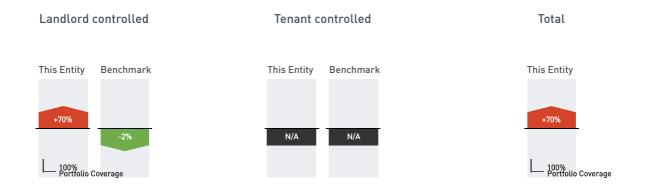
Future developments

We will continue to refine the intensities calculation methodology to account for three additional normalization factors: Vacancy Rate, Data Coverage (Area & Time) and Weather Conditions. In 2020, GRESB started collecting the necessary data points, including asset geolocation data, to calculate these factors. Having this universal baseline allows for the consistent calculation of intensities and metrics across the entire GRESB Universe. This in turn will serve as a basis for future calculations of normalized intensities for all reported assets in a format that can then be incorporated into the benchmarking and scoring mechanisms.

*In 2020 all GRESB participants are required to use the GFA to report the size of their assets. Participants with information on the Lettable Floor Area (LFA) only were allowed to estimate the size of their common areas (difference between GFA and LFA) using ratio ranges pre-determined by GRESB.

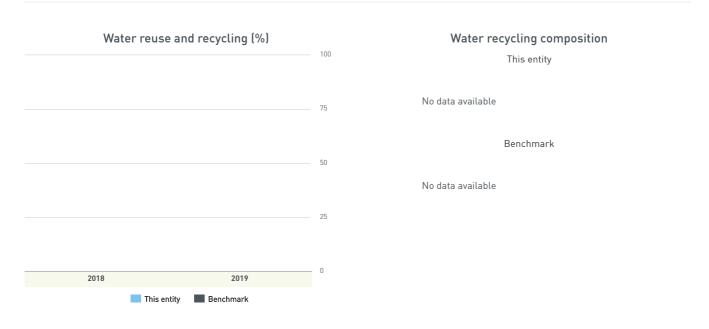
Like-for-like performance for Water

POINTS: 0 / 2



Water reuse and recycling

POINTS: 0 / 1



Technology/Science: Data Center (99.17% of GAV)

Portfolio Characteristics

Overall

16 Assets
6,072,070 sq. ft.

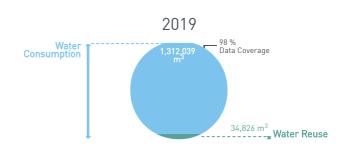
100% Landlord Controlled area
0% Tenant Controlled area

Intensities *

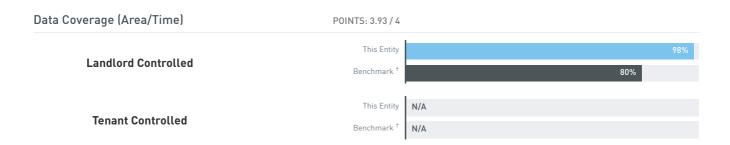
13 Assets 5,796,031 sq. ft. Like-for-like **

12 Assets 5,351,032 sq. ft.

Water Overview



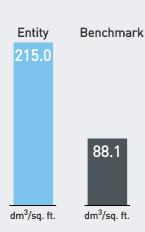
Additional information provided by the participant:



^{*}Includes only asssets with 100% data coverage

^{**} Includes only assets eligible for inclusion in the like-for-like portfolio

Water Intensities



ESG transparency is the foundation for improving the operational performance of assets in real estate portfolios and making progress towards sustainable real assets.

This year, thanks to an industry-wide commitment to reporting energy data at the asset level, we are able to provide clearer and more granular ESG data and insights as well as introduce a new asset-level validation process with more automated error and outlier checks. The algorithms are iterative, they will be developed based on feedback provided on an on-going basis. The results provide access to consolidated ESG performance at the portfolio level that is underscored by improved data quality at the asset level.

Water intensities are a fundamental metric of the environmental performance of an asset. These metrics can be used for measuring asset performance over time and for comparison against local/national targets and global goals.

Calculation methodology

The average Water intensity for This Entity is calculated for all assets from this Property Sub-Type where the Data Coverage (in terms of floor area and time) is 100% and it is weighted by floor area.

- If Data Coverage (Area/Time) = 100%, the water consumption was reported for the full Gross Floor Areas (GFA) and the entire ownership period of the asset in the reporting year.
- If Data Coverage (Area/Time) < 100%, the asset is excluded from the calculation to minimize any potential skew relating to underlying data bias (e.g. consumption heterogeneity or seasonal effects).

GRESB uses the eligible assets' GFA as a denominator for determining intensities*, and displays calculated values in either m3/m2 or m3/sq.ft. depending on the unit selected by the participant.

Assets with identified outliers substantially higher than the upper thresholds as defined in the <u>GRESB Data Validation Process</u> are excluded from the calculations.

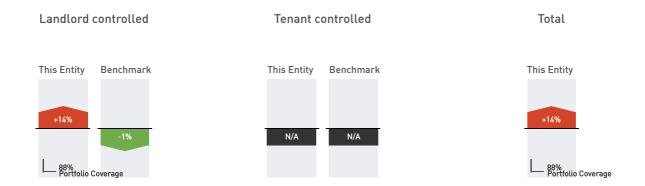
Future developments

We will continue to refine the intensities calculation methodology to account for three additional normalization factors: Vacancy Rate, Data Coverage (Area & Time) and Weather Conditions. In 2020, GRESB started collecting the necessary data points, including asset geolocation data, to calculate these factors. Having this universal baseline allows for the consistent calculation of intensities and metrics across the entire GRESB Universe. This in turn will serve as a basis for future calculations of normalized intensities for all reported assets in a format that can then be incorporated into the benchmarking and scoring mechanisms.

*In 2020 all GRESB participants are required to use the GFA to report the size of their assets. Participants with information on the Lettable Floor Area (LFA) only were allowed to estimate the size of their common areas (difference between GFA and LFA) using ratio ranges pre-determined by GRESB.

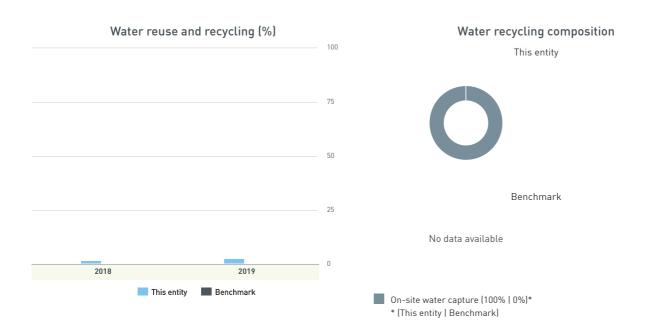
Like-for-like performance for Water

POINTS: 0 / 2



Water reuse and recycling

POINTS: 0.32 / 1



Waste

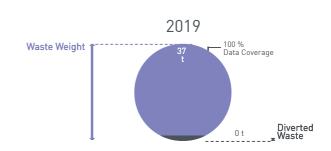
Industrial: Distribution Warehouse (0.16% of GAV)

Portfolio Characteristics

Overall

1 Assets 35,000 sq. ft. 100% Landlord Controlled area 0% Tenant Controlled area

Waste Overview



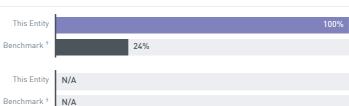
Additional information provided by the participant:

GG N/A



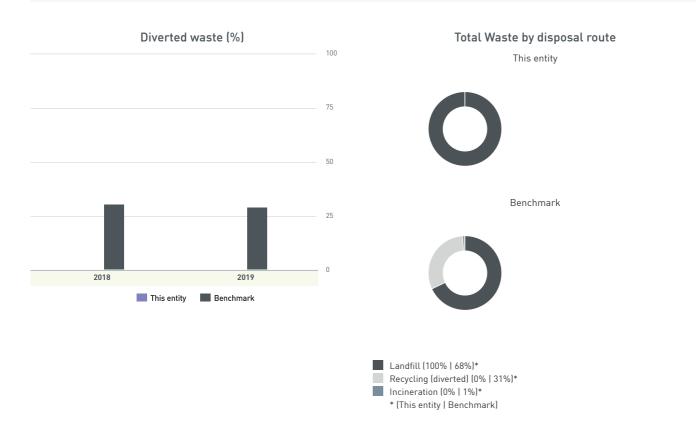
Landlord Controlled

Tenant Controlled



Waste Management

P0INTS: 0 / 2



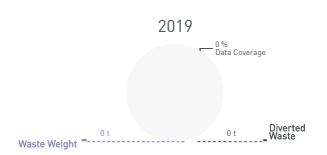
Office: Corporate: Low-Rise Office (0.67% of GAV)

Portfolio Characteristics

Overall

1 Assets 47,199 sq. ft. 100% Landlord Controlled area 0% Tenant Controlled area

Waste Overview

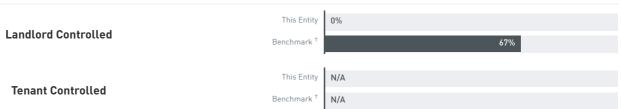


Additional information provided by the participant:

2020 QTS Realty Trust: Benchmark Report

Data Coverage (Area/Time)

POINTS: 0 / 2



Waste Management

POINTS: 0 / 2



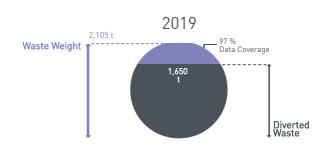
Technology/Science: Data Center (99.17% of GAV)

Portfolio Characteristics

Overall

16 Assets 6,072,070 sq. ft. 100% Landlord Controlled area 0% Tenant Controlled area

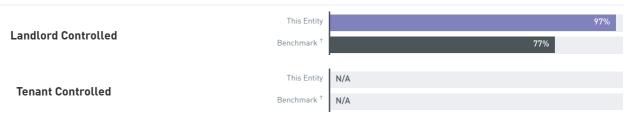
Waste Overview



Additional information provided by the participant:

Data Coverage (Area/Time)

POINTS: 1.95 / 2



Waste Management

POINTS: 1.77 / 2



Review, verification and assurance of ESG data

Submitting ESG data for third-party review improves data quality and provides investors with confidence regarding the integrity and reliability of the reported information. This aspect recognizes the existence and level of third party review of energy, GHG emissions, water, and waste data.

towns I marious of an army data	Demonstrate of Demols and
cternal review of energy data	Percentage of Benchmark
• Yes	83%
Externally checked	50%
Externally verified	0%
Externally assured	33%
Provide applicable evidence	
Evidence provided (but not shared with investors)	[ACCEPTED]
O No	17%
Not applicable	Ο%

external review of GHG data	Percentage of Benchmark
⊙ Yes	83%
Externally checked	50%
Externally verified	0%
Externally assured	33%
Provide applicable evidence	
Evidence provided (but not shared with investors)	[ACCEPTED]
O No	17%
O Not applicable	0%
4R3 POINTS: 0.42/1.25	
external review of water data	Percentage of Benchmark
• Yes	67%
Externally checked	33%
Externally verified	0%
Externally assured	33%
Provide applicable evidence	
Evidence provided (but not shared with investors)	[ACCEPTED]
O No	17%
O Not applicable	17%
1R4 POINTS: 0.42/1.25	
external review of waste data	Percentage of Benchmark
• Yes	67%
Externally checked	50%
Externally verified	0%
Externally assured	17%
Provide applicable evidence	
Evidence provided (but not shared with investors)	[ACCEPTED]
O No	17%
Not applicable	17%

Building Certifications

This aspect assesses the entity's use of green building certifications and energy ratings. Publicly disclosed asset-level building certifications and ratings provide third-party verified recognition of sustainability performance in new construction, refurbishment and operations. Building certifications affirm that individual assets are designed and/or operated in ways that are consistent with independently developed sustainability criteria."

Industrial: Distribution Warehouse (0.16% of GAV)

Portfolio Characteristics

Overall

1 Assets 35,000 sq. ft.

BC1.1 Building certifications at the time of design/construction POINTS: 0/7

	Portfolio					Benchmark	
	Certified Area	Certified GAV**	Total Certified Assets	Total Assets	Certified Area	Total Certified Assets	Total Assets
Total	0.000%*	0.000%	0	1	6.435% ***	616 ***	10892

^{*}In case of assets certified more than once, this number is capped at 100%.

BC1.2 Operational building certifications POINTS: 0/8.5

	Portfolio					Benchmark	
	Certified Area	Certified GAV**	Total Certified Assets	Total Assets	Certified Area	Total Certified Assets	Total Assets
Total	0.000%*	0.000%	0	1	14.561% ***	714 ***	10892

^{*}In case of assets certified more than once, this number is capped at 100%.

BC2 Energy Ratings POINTS: 0/2

			Portfolio		Benchmark		
	Rated Area	Rated GAV*	Total Rated Assets	Total Assets	Rated Area	Total Rated Assets	Total Assets
Total	0.000%	0.000%	0	1	36.896% **	2257 **	10892

^{*}Given that this field was optional in the 2020 Real Estate Assessment, it may not be provided for all reporting entities.

Office: Corporate: Low-Rise Office (0.67% of GAV)

Portfolio Characteristics

Overall

1 Assets 47,199 sq. ft.

^{**}Given that this field was optional in the 2020 Real Estate Assessment, it may not be provided for all reporting entities.

^{***}These figures represent all certified assets in the Benchmark, regardless of certification brand. It includes certifications with brands that are not included in this Entity's portfolio.

^{**}Given that this field was optional in the 2020 Real Estate Assessment, it may not be provided for all reporting entities.

^{***}These figures represent all certified assets in the Benchmark, regardless of certification brand. It includes certifications with brands that are not included in this Entity's portfolio.

^{**}These figures represent all rated assets in the Benchmark, regardless of rating brand. It includes ratings with brands that are not included in this Entity's portfolio.

BC1.1 Building certifications at the time of design/construction

POINTS: 0/7

		Ро	rtfolio	Benchmark			
	Certified Area	Certified GAV**	Total Certified Assets	Total Assets	Certified Area	Total Certified Assets	Total Assets
Total	0.000%*	0.000%	0	1	15.384% ***	164 ***	1476

^{*}In case of assets certified more than once, this number is capped at 100%.

BC1.2 Operational building certifications POINTS: 0/8.5

		Po	rtfolio	Benchmark			
	Certified Area	Certified GAV**	Total Certified Assets	Total Assets	Certified Area	Total Certified Assets	Total Assets
Total	0.000%*	0.000%	0	1	31.577% ***	437 ***	1476

^{*}In case of assets certified more than once, this number is capped at 100%.

BC2 Energy Ratings POINTS: 0/2

			Portfolio	Benchmark			
	Rated Area	Rated GAV*	Total Rated Assets	Total Assets	Rated Area	Total Rated Assets	Total Assets
Total	0.000%	0.000%	0	1	69.120% **	848 **	1476

^{*}Given that this field was optional in the 2020 Real Estate Assessment, it may not be provided for all reporting entities.

Technology/Science: Data Center (99.17% of GAV)

Portfolio Characteristics

Overall

16 Assets 6,072,070 sq. ft.

BC1.1 Building certifications at the time of design/construction POINTS: 4.5/7

^{**}Given that this field was optional in the 2020 Real Estate Assessment, it may not be provided for all reporting entities.

^{***}These figures represent all certified assets in the Benchmark, regardless of certification brand. It includes certifications with brands that are not included in this Entity's portfolio.

^{**}Given that this field was optional in the 2020 Real Estate Assessment, it may not be provided for all reporting entities.

^{***}These figures represent all certified assets in the Benchmark, regardless of certification brand. It includes certifications with brands that are not included in this Entity's portfolio.

^{**}These figures represent all rated assets in the Benchmark, regardless of rating brand. It includes ratings with brands that are not included in this Entity's portfolio.

			Port	folio	Benchmark			
		Certified Area	Certified GAV**	Total Certified Assets	Total Assets	Certified Area	Total Certified Assets	Total Assets
	Total	19.795%	26.404%	8				
	Building Design and Construction (BD+C) Gold	4.312%	4.147%	1				N/A
	Building Design and Construction (BD+C) Silver	1.066%	1.502%	1				
LEED	Building Design and Construction (BD+C) Certified	7.329%	13.043%	1	N/A			
	Interior Design and Construction (ID+C) Gold	6.790%	7.108%	4				
	Interior Design and Construction (ID+C) Silver	0.298%	0.604%	1				
Total		19.795%*	26.404%	8	16	11.934% ***	60 ***	263

^{*}In case of assets certified more than once, this number is capped at 100%.

BC1.2 Operational building certifications POINTS: 0/8.5

		Ро	rtfolio	Benchmark			
	Certified Area	Certified GAV**	Total Certified Assets	Total Assets	Certified Area	Total Certified Assets	Total Assets
Total	0.000%*	0.000%	0	16	17.369% ***	12 ***	263

^{*}In case of assets certified more than once, this number is capped at 100%.

BC2 Energy Ratings POINTS: 1/2

		P	ortfolio			Benchmark	
	Rated Area	Rated GAV*	Total Rated Assets	Total Assets	Rated Area	Total Rated Assets	Total Assets
Energy Star Portfolio Manager	27.534%	37.882%	4	N/A			N/A
Total	27.534%	37.882%	4	16	48.649% **	68 **	263

^{*}Given that this field was optional in the 2020 Real Estate Assessment, it may not be provided for all reporting entities.

^{**}Given that this field was optional in the 2020 Real Estate Assessment, it may not be provided for all reporting entities.

^{***}These figures represent all certified assets in the Benchmark, regardless of certification brand. It includes certifications with brands that are not included in this Entity's portfolio.

^{**}Given that this field was optional in the 2020 Real Estate Assessment, it may not be provided for all reporting entities.

^{***}These figures represent all certified assets in the Benchmark, regardless of certification brand. It includes certifications with brands that are not included in this Entity's portfolio.

^{**}These figures represent all rated assets in the Benchmark, regardless of rating brand. It includes ratings with brands that are not included in this Entity's portfolio.

Development

	Aspect Indicators	Score Max	Score Entity (p)	Score Benchmark (p)	Strengths & Opportunities
	ESG Requirements	12p 17.14%	9.5	10.17	N/A
DRE1	ESG strategy during development	4	1.5	2.78	79% of peers scored higher
DRE2	Site selection requirements	4	4	3.45	17% of peers scored lower
DRE3	Site design and development requirements	4	4	3.94	5% of peers scored lower
	Materials	6p 8.57%	4	3.37	N/A
DMA1 DMA2.1 DMA2.2	Materials selection requirements Life cycle assessments Embodied carbon disclosure	6	4	3.37 Not scored Not scored	47% of peers scored lower
010 000	Building Certifications	13p 18.57%	4.82	5.63	N/A
DBC1.1	Green building standard requirements	4	3.5	2.23	67% of peers scored lower
DBC1.2	Green building certifications	9	1.32	3.4	50% of peers scored higher
벛	Energy Consumption	14p 20%	6	5.8	N/A
DEN1	Energy efficiency requirements	6	6	5.12	55% of peers scored lower
DEN2.1	On-site renewable energy	6	0	0.57	38% of peers scored higher
DEN2.2	Net-zero carbon design and standards	2	0	0.11	11% of peers scored higher
\Diamond	Water Use	5p 7.14%	5	4.15	N/A
DWT1	Water conservation strategy	5	5	4.15	50% of peers scored lower
ि	Waste Management	5p 7.14%	4.38	4.25	N/A
DWS1	Waste management strategy	5	4.38	4.25	52% of peers scored higher
	Stakeholder Engagement	15p 21.43%	13.71	10.47	N/A
DSE1	Health & well-being	2	1.75	1.32	73% of peers scored lower
DSE2.1	On-site safety	1.5	1.5	1.5	0% of peers scored lower
DSE2.2	Safety metrics	1.5	1.13	0.68	58% of peers scored lower
DSE3.1	Contractor ESG requirements	2	2	1.69	23% of peers scored lower
DSE3.2	Contractor monitoring methods	2	2	1.24	44% of peers scored lower
DSE4	Community engagement program	2	2	1.59	23% of peers scored lower
DSE5.1	Community impact assessment	2	2	1.65	17% of peers scored lower
DSE5.2	Community impact monitoring	2	1.33	0.8	70% of peers scored lower

Development

ESG Requirements

Integrating ESG requirements into construction activities can help mitigate the negative impact on ecological systems, and at the same time improve the environmental efficiency of buildings in the operational phase. This aspect assesses the entity's efforts to address ESG-issues during the design, construction, and site development of new buildings.

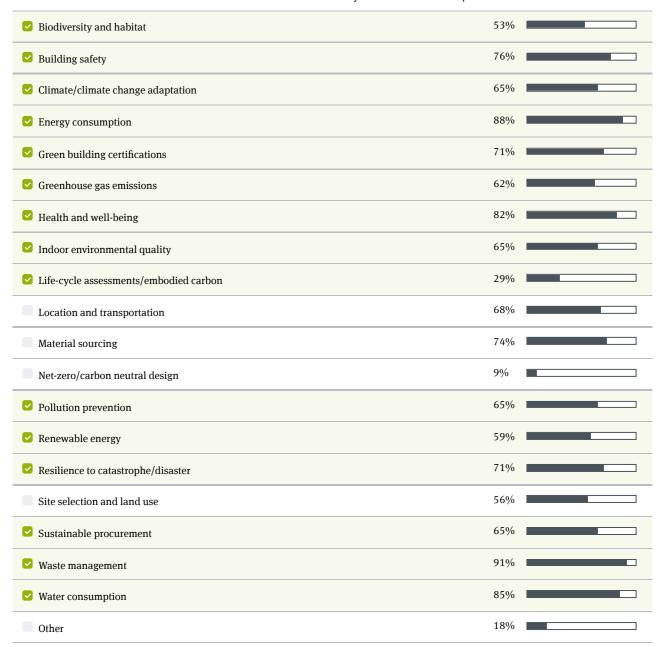
DRE1 POINTS: 1.5/4

ESG strategy during development

Percentage of Benchmark

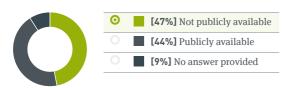
91%

Yes



The strategy is

Percentage of Benchmark



Provide applicable evidence

Evidence provided (but not shared with investors)

[PARTIALLY ACCEPTED]

Business strategy integration

QTS' sustainability initiatives are woven throughout our entire company; the Sustainability Leadership Team is comprised of representatives from departments across the company, and the initiatives they pursue are cross-departmental as well. To ensure our business is conducted in the safest, most resilient locations, we take great care in selecting sites for future QTS data centers. Before moving forward with any new potential site, we evaluate not only feasibility of cost and timing, but hundreds of other issues regarding internal and external diligence, land zoning and entitlements, power sources, water sources, and connectivity. Each question on the site selection scorecard is given a score, and only sites with the highest scores across all categories are pursued.

In addition to this rigorous site selection process, QTS is also a leader in brownfield development. Whenever possible, QTS focuses on converting underutilized, infrastructure-rich properties into cutting-edge facilities. By reusing existing infrastructures, we significantly reduce the environmental impact associated with creating and shipping new building materials.

We believe that in order to accomplish our mission of empowering people and technology, we need to focus on our business results, but also

equally important, the conduct and manner in which we achieve our goals. This means reducing our environmental impact wherever possible, including during the construction and renovation process

O No	9%
RE2 POINTS: 4/4	
te selection requirements	Percentage of Benchmark
Yes	88%
Criteria included	
Connect to multi-modal transit networks	74%
✓ Locate projects within existing developed areas	79%
Protect, restore, and conserve aquatic ecosystems	65%
Protect, restore, and conserve farmland	41%
Protect, restore, and conserve floodplain functions	65%
✓ Protect, restore, and conserve habitats for native, threatened and endangered species	76%
Protect, restore, and conserve historical and heritage sites	56%
☑ Redevelop brownfield sites	71%
Other	3%
O No	12%
RE3 POINTS: 4/4	
ite design and development requirements	Percentage of Benchmark
⊙ Yes	100%
Criteria included	
Manage waste by diverting construction and demolition materials from disposal	97%
✓ Manage waste by diverting reusable vegetation, rocks, and soil from disposal	71%
Minimize light pollution to the surrounding community	65%
Minimize noise pollution to the surrounding community	56%
	050/
Perform environmental site assessment	85%
 ✓ Perform environmental site assessment ✓ Protect air quality during construction 	85%
 ✓ Protect air quality during construction ✓ Protect and restore habitat and soils disturbed during construction and/or during previous 	85%
 Protect air quality during construction Protect and restore habitat and soils disturbed during construction and/or during previous development 	79%

Development

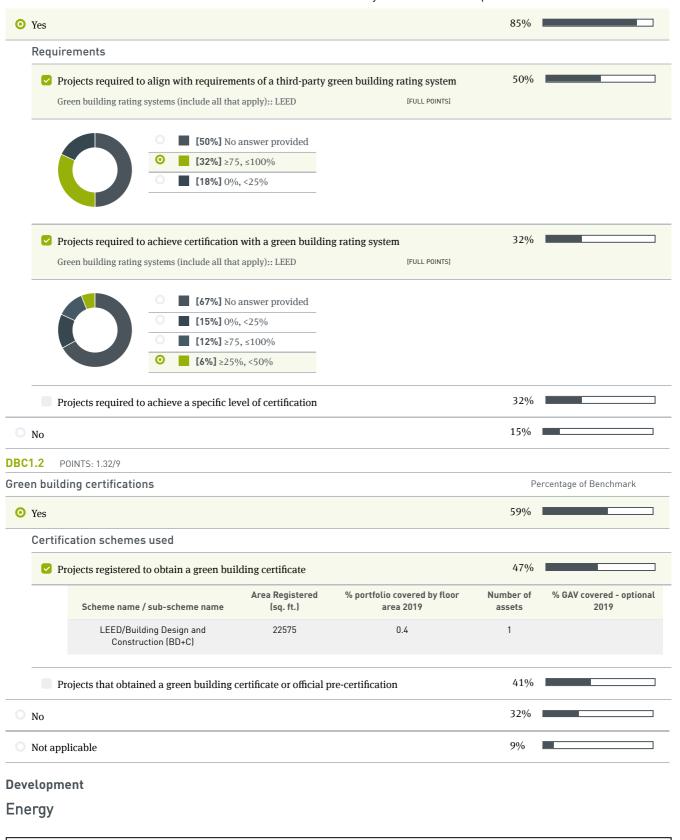
Materials

Consideration of the environmental attributes of materials during the design of development projects can reduce the overall life cycle emissions. In addition, consideration of health attributes for materials affects the on-site health and safety of personnel and health and well-being of occupants once the development is completed. This aspect assesses criteria on material selection related to (1) environmental and health attributes and (2) life cycle emissions, as well as disclosure on embodied carbon emissions.

DMA₁ POINTS: 4/6 Materials selection requirements Percentage of Benchmark Yes Issues addressed 53% Requirement for disclosure about the environmental and/or health attributes of building materials (multiple answers possible) 79% Material characteristics Locally extracted or recovered materials 21% Low embodied carbon materials 74% Low-emitting VOC materials Materials and packaging that can easily be recycled 56% 53% Materials that disclose environmental impacts 53% Materials that disclose potential health hazards Rapidly renewable materials and recycled content materials 21% "Red list" of prohibited materials or ingredients that should not be used on the basis of their human and/or environmental impacts 44% Third-party certified wood-based materials and products Other Provide applicable evidence Evidence provided (but not shared with investors) [ACCEPTED] 21% No **DMA2.1** Not scored Life cycle assessments Percentage of Benchmark 12% Yes No 88% **DMA2.2** Not scored Embodied carbon disclosure Percentage of Benchmark O Yes 9% 85% No 6% Not applicable **Development Building Certifications** POINTS: 3.5/4 **DBC1.1**

Green building standard requirements

Percentage of Benchmark



This aspect describes the entity's strategy to integrate energy efficiency measures, incorporate on-site renewable energy generation and approach to define and achieve net-zero energy performance throughout design and construction activities.

DEN1	POINTS: 6/6	
Energy efficiency requirements		Percentage of Benchmark
O Yes		94%
•	Requirements for planning and design	85%
	☑ Development and implementation of a commissioning plan	62%
	☑ Integrative design process	71%

1/24/2021	2020 Q13 Realty Hust. Benchin	ак кероп
	To exceed relevant energy codes or standards	56%
	Requirements for minimum energy use intensity post-occupancy	29%
	Other	12%
	Provide applicable evidence	
	Evidence provided (but not shared with investors)	[ACCEPTED]
C	Energy efficiency measures	94%
	☑ Air conditioning	88%
	Commissioning	74%
	☑ Energy modeling	74%
	High-efficiency equipment and appliances	85%
	Lighting	94%
	Occupant controls	76%
	Passive design	15%
	Space heating	71%
	▽ Ventilation	91%
	Water heating	74%
	Other	6%
C	Operational energy efficiency monitoring	79%
	Building energy management systems	65%
	✓ Energy use analytics	74%
	☑ Post-construction energy monitoring	71%
	For on average years: 1	
	Sub-meter	59%
	Other	3%
O No		6%
DEN2.1	POINTS: 0/6	
On-site	renewable energy	Percentage of Benchmark
O Yes		38%
O No		62%
O Not	t applicable	0%
DEN2.2	POINTS: 0/2	
Net-zer	o carbon design and standards	Percentage of Benchmark
Yes		12%
O No		88%

Development

Water Conservation

This aspect describes the entity's strategy to integrate water conservation measures in development projects. DWT1 POINTS: 5/5 Water conservation strategy Percentage of Benchmark Yes Strategy elements Requirements for planning and design include 47% Development and implementation of a commissioning plan ✓ Integrative design for water conservation 62% Requirements for indoor water efficiency 68% Requirements for outdoor water efficiency Requirements for process water efficiency 38% Requirements for water supply 15% Requirements for minimum water use intensity post-occupancy Other 6% Provide applicable evidence Evidence provided (but not shared with investors) [ACCEPTED] 97% Common water efficiency measures include Commissioning of water systems 85% Drip/smart irrigation 97% ☑ Drought tolerant/low-water landscaping 88% High-efficiency/dry fixtures 62% Leak detection system 68% Occupant sensors On-site wastewater treatment 21% 56% Reuse of stormwater and greywater for non-potable applications 3% Other 82% Operational water efficiency monitoring 59% Post-construction water monitoring For on average years: 1 65% Sub-meter 62% ☑ Water use analytics 6% Other Water utilization effectiveness (WUE) [ACCEPTED]

○ No

Development

Waste Management

This aspect describes the entity's strategy to integrate efficient on-site waste management during the construction phase of its development projects.

DWS1 POINTS: 4.38/5

aste management strategy	Percentage of Benchmark	
Yes	100%	
Efficient solid waste management promotion strategies		
Management and construction practices (multiple answers possible)	97%	
✓ Construction waste signage	82%	
Diversion rate requirements	44%	
☑ Education of employees/contractors on waste management	79%	
✓ Incentives for contractors for recovering, reusing and recycling building materials	26%	
▼ Targets for waste stream recovery, reuse and recycling	59%	
☑ Waste management plans	88%	
☑ Waste separation facilities	65%	
Other	0%	
✓ On-site waste monitoring	74%	
Hazardous waste monitoring/audit	62%	
Non-hazardous waste monitoring/audit	68%	
Other	3%	
No	0%	

Development

Health, Safety & Well-being

This aspect identifies actions to engage with contractors and community, as well as the nature of the engagement during the project development phase.

DSE1 POINTS: 1.75/2

JSET POINTS: 1.75/2	
Health & well-being	Percentage of Benchmark
• Yes	97%
Design promotion activities	
Requirements for planning and design	59%
Health Impact Assessment	15%
☑ Integrated planning process	59%
Other planning process	3%

1202	•		2020 QTO Really Trust. Benominant Report		
	~	Heal	h & well-being measures	94%	
		~	Acoustic comfort	47%	
			Active design features	53%	
			Biophilic design	35%	
			Commissioning	68%	
		~	Daylight	85%	
		<u>~</u>	Ergonomic workplace	35%	
		~	Humidity	53%	
		▽	Illumination	65%	
		~	Inclusive design	35%	
			Indoor air quality	79%	
			Natural ventilation	71%	
		<u>~</u>	Occupant controls	82%	_
		<u>~</u>	Physical activity	50%	
		▽	Thermal comfort	74%	
		~	Water quality	53%	
			Other	18%	
	✓	Moni	toring health and well-being performance through	53%	
		▽	Occupant education	41%	
			Post-construction health and well-being monitoring	44%	
			For on average years: 1		
			Other	6%	
(O	No			3%	
SE2	.1	POIN	TS: 1.5/1.5		
n-si	te sa	fety		Pe	ercentage of Benchmark
O 1	Yes			100%	
(On-s	ite s	afety promotion activities		
		Avail	ability of medical personnel	29%	
	▽	Comi	nunicating safety information	97%	
	<u>~</u>	Cont	nuously improving safety performance	88%	
	✓	Dem	onstrating safety leadership	94%	
	~	Entre	enching safety practices	85%	
	~	Mana	ging safety risks	94%	
	✓	On-si	te health and safety professional (coordinator)	50%	

,		2020 Q. O Meanly Mach Benefit Mark Report		
		Personal Protective and Life Saving Equipment	94%	
	▽	Promoting design for safety	91%	
	▽	Training curriculum	76%	
		Other	9%	
0 1	No		0%	
DSE2	.2	POINTS: 1.13/1.5		
Safet	y me	trics	Р	ercentage of Benchmark
O :	Yes		68%	
	Indic	ators monitored		
	<u>~</u>	Injury rate	47%	
		1.29		
		Explain the injury rate calculation method (maximum 250 words)		
		The injury rate is expressed as a percentage and was calculated by taking the total number of insinjuries) arising from operations divided by total number of employees in 2019. The lost day rate number of lost days divided by the total hours worked in 2019, multiplied by 200,000.	stances (was calc	of being injured (recordable culated by taking the total
-		Fatalities	62%	



Supply Chain

NSF3 1	DUINTS: 2/2

Contractor ESG requirements	Percentage of Benchmark
• Yes Percentage of projects covered: 100%	91% Benchmark Average: 91 %
Topics included	
☑ Business ethics	76%
Child labor	62%
Community engagement	41%
✓ Environmental process standards	74%
Environmental product standards	65%
☑ Health and well-being	47%

24/202	2020 Q15 Realty Trust. Benchmark Repo		
	✓ Human rights	62%	
	✓ Human health-based product standards	50%	
	✓ Occupational safety	91%	_
	✓ Labor standards and working conditions	59%	
	Other	3%	
O 1	lo .	9%	
DSE3.	2 POINTS: 2/2		
Contr	actor monitoring methods	Р	ercentage of Benchmark
⊙ Y	r'es	71%	
-	Methods used		
	✓ Contractor ESG training	21%	
	Contractors provide update reports on environmental and social aspects during construction	41%	
	External audits by third party	29%	
	✓ Internal audits	32%	
	Projects internally audited: 25%		Benchmark Average: 28 %
	✓ Weekly/monthly (on-site) meetings and/or ad hoc site visits	68%	
	Projects' meetings and/or site visits: 100%		Benchmark Average: 68 %
_	Other	9%	
O 1	Io	24%	
O 1	lot applicable	6%	

Community Impact and Engagement

DSF4	POINTS: 2/2

Community engagement program	Percentage of Benchmark
⊙ Yes	82%
Topics included	
Community health and well-being	53%
✓ Effective communication and process to address community concerns	79%
Employment creation in local communities	59%
✓ Enhancement programs for public spaces	65%
ESG education program	24%
Research and network activities	38%
Resilience, including assistance or support in case of disaster	47%
Supporting charities and community groups	74%
Other	0%

Program description

QTS hosts community engagement meetings in the pre-construction phase of development to invite feedback from the community into the planning of QTS sites. QTS incorporates feedback into community infrastructure improvements such as greenspace development on QTS sites, improved sidewalk and street infrastructure, and improvements to local lighting surrounding QTS facilities. We incorporate greenspace design for public use at a number of our sites, including our Phoenix, Atlanta-Metro and our soon to open Hillsboro Data Centers. Additionally, QTS partners with Community groups to host community-focused events such as backpack drives and food banks.

		100/	
O No		18%	
OSE5.1	POINTS: 2/2		
Community impact assessment		Р	ercentage of Benchmark
• Yes		82%	
Ass	essed areas of impact		
	Housing affordability	50%	
	Impact on crime levels	50%	
	Livability score	50%	
	Local income generated	71%	
	Local job creation	59%	
~	Local residents' well-being	65%	
	Walkability score	68%	
	Other	12%	
	Local lighting, sidewalks, street conditions, public park development on land in applicable locations		
O No		18%	
SE5.2	POINTS: 1.33/2		
Community impact monitoring		Р	ercentage of Benchmark
O Yes		68%	
Mor	nitoring process includes		
	Analysis and interpretation of monitoring data	38%	
	Development and implementation of a communication plan	62%	
	Development and implementation of a community monitoring plan	41%	
	Development and implementation of a risk mitigation plan	56%	
	Identification of nuisance and/or disruption risks	62%	
	Identification of stakeholders and impacted groups	65%	
	Management practices to ensure accountability for performance goals and issues identified during community monitoring	41%	
	Other	3%	

Process description

QTS adheres to a Method of Procedure (MOP) each time new construction equipment is run to mitigate the nuisance and disruption risks of construction at development sites. Additionally, QTS completes property line noise surveys on development sites to mitigate harmful noise exposure that might otherwise cause health issues to local community members such as sleep disturbance and hearing impairments from prolonged noise exposure. Each development site must adhere to requirements for roadway site lines to ensure that rooftop equipment is screened.

Provide applicable evidence

Evidence provided (but not shared with investors)

[ACCEPTED]

O No

32%

Disclaimer: 2020 Benchmark Report

The 2020 Benchmark Report (the "Report") and the associated GRESB Scorecard ("Scorecard") is based on information provided by GRESB participants by way of the GRESB annual assessment.

The Report is intended to be read only by personnel authorized by the particular respondent ("Respondent") to which the Report pertains. The Report may also be viewed by Investors in the Respondent entity, who have the requisite rights to do so. The Score and Scorecard associated with the Report are not publically available and are shared only with the Respondent and its investors.

Any Scorecard that is provided to the Respondent is merely for reference and discussion purposes, and is not provided as the basis for any professional advice or for transactional use. GRESB, its parent company or affiliates, its advisors, consultants and sub-contractors shall not be responsible or liable for any advice given to third parties, any investment decisions or trading or any other actions taken by you or by third parties based on information contained in the Scorecard. Except where stated otherwise, GRESB is the exclusive owner of all intellectual property rights in all the information contained in the Scorecard and Benchmark Report.

© 2020 GRESB BV

GRESB Partners

Global Partners





CBRE Advisors











GRESB Partners

Premier Partners





































































GRESB Partners

Partners



















































